

USSU Summary Income/Loss			
MTD for the month of September, 2021			
Description	Actual	Budget	Variance
Administration	73,753	71,761	1,992
Admin-Housing	128	319	(191)
Communications	(1,595)	(2,678)	1,083
Events - Welcome Week	3,117	5,000	(1,883)
Facilities	(190)	(9,709)	9,519
Food Centre	(885)	(1,709)	824
Help Centre	(2,259)	(2,686)	427
Louis'	(7,815)	(30,378)	22,563
Louis'-Entertainment	(352)	(283)	(69)
Marketing Services	2,391	17,096	(14,705)
Pride Centre	(2,408)	(3,027)	619
Safewalk/Student Crew	(661)	(813)	152
Student Governance	(19,351)	(22,674)	3,323
Student Grants	11,519	(4,800)	16,319
USSU Services	(5,383)	(4,845)	(538)
Womens Center	(2,502)	(3,540)	1,038
XL Design	10,231	(2,922)	13,153
Totals	57,738	4,112	53,626
Place Riel (New)	(124,006)	(114,276)	(9,730)
Grand Totals	(66,268)	(110,164)	43,896
USSU Summary Income/Loss			
YTD for the month of September, 2021			
Description	Actual	Budget	Variance
Administration	354,062	253,414	100,648
Admin-Housing	768	2,641	(1,873)
Communications	(2,799)	(4,403)	1,604
Events - Welcome Week	(2,108)	1,150	(3,258)
Facilities	(8,989)	(28,381)	19,392
Food Centre	(2,187)	(3,153)	966
Help Centre	(7,180)	(9,453)	2,273
Louis'	(117,971)	(151,171)	33,200
Louis'-Entertainment	(1,761)	(1,415)	(346)
Marketing Services	8,939	15,755	(6,816)
Pride Centre	(8,492)	(10,776)	2,284
Safewalk/Student Crew	(2,728)	(3,125)	397
Student Governance	(82,330)	(93,219)	10,889
Student Grants	13,015	100	12,915
Student Services	(10,125)	(12,993)	2,868
Womens Center	(8,945)	(11,179)	2,234
XL Design	(5,133)	(28,116)	22,983
Grand Totals	116,036	(84,324)	200,360
Place Riel (New)	(588,709)	(589,085)	376
Grand Totals	(472,673)	(673,409)	200,736

USSU ACCOUNTABILITY REPORT

Dept: Administration
Fin. Stmt Date: September 2021
Completed By: Amanda Mitchell

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	141,997	142,738	(741)
Expenses	68,244	70,977	(2,733)
Net Income	73,753	71,761	1,992

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	709,952	711,280	(1,328)
Expenses	355,890	457,866	(101,976)
Net Income	354,062	253,414	100,648

<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>

RECURRING VARIANCES

ACCOUNT NAME: Legal Fees 3,756 380 3,376 12,615 3,036 9,579
 More legal advise was needed than budgeted for.

ACCOUNT NAME: Salaries/Wages 58,948 62,270 (3,322) 315,010 330,594 (15,584)
 CPP, EI, Benefits and staff changes are the factors that makes this line under budget for the year to date.

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: Insurance Revenue 25 688 (663) 25 753 (728)
 This line is difficult to budget for, as we do not now how many clubs that will need insurance in any given month.

ACCOUNT NAME: Janitorial 2,598 1,920 678 6,213 4,929 1,284
 This line is over budget due to the re-opening of our buildings, which brings more staffing and supply costs.

ACCOUNT NAME: Misc.-COVID-19 1,131 500 631 2,305 5,000 (2,695)
 More COVID-19 supplies were purchased this month than budget. YTD we are still under budget by \$2695.

ACCOUNT NAME: Office & General 767 180 587 2,623 1,086 1,537
 Office supplies were needed as more staff members are now back in the office.

ACCOUNT NAME: Utilities (970) 2,858 (3,828) 6,849 12,422 (5,573)
 There were an estimating error during the summer, so we received a credit from the U of S.

USSU ACCOUNTABILITY REPORT

Dept: Communication
Fin. Stmt Date: September 2021
Completed By: Jason Ventnor

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	1,595	2,678	(1,083)
Net Income	(1,595)	(2,678)	1,083

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	2,799	4,403	(1,604)
Net Income	(2,799)	(4,403)	1,604

		<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>
*Benchmark	\$500.00						

RECURRING VARIANCES

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: Advertising	1,371	2,500	(1,129)	2,799	4,403	(1,604)
Less advertising expenses than anticipated. The Sheaf is still producing online content only.						

USSU ACCOUNTABILITY REPORT

Dept: S.S Events
 Fin. Stmt Date: September, 2021
 Completed By: Jason Ventnor

For the Month:	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	10,000	15,000	(5,000)
Expenses	6,883	10,000	(3,117)
Net Income	3,117	5,000	(1,883)

For the Year:	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	10,000	15,000	(5,000)
Expenses	12,108	13,850	(1,742)
Net Income	(2,108)	1,150	(3,258)

		<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>

*Benchmark \$500.00

RECURRING VARIANCES

TIMING VARIANCES

ACCOUNT NAME: <u>Entertainment</u>		1,500	(1,500)	1,700	1,500	200
Invoice was paid in August.						

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Sponsorship</u>	10,000	15,000	(5,000)	10,000	15,000	(5,000)
Short timeline after the event was approved by PRT and the ongoing pandemic left some sponsors unable to participate.						

ACCOUNT NAME: <u>Equipment</u>	6,233	7,000	(767)	6,256	7,000	(744)
Slightly less expensive FMD costs.						

ACCOUNT NAME: <u>Salaries</u>	400	1,200	(800)	400	1,200	(800)
Less set up and event dates needed for overnight security.						

USSU ACCOUNTABILITY REPORT

Dept: Facilities
Fin. Stmt Date: September 2021
Completed By: Stefanie Ewen

For the Month:	Actual	Budget	Variance
Revenue	31,024	34,258	(3,234)
Expenses	31,214	43,967	(12,753)
Net Income	(190)	(9,709)	9,519

For the Year:	Actual	Budget	Variance
Revenue	155,119	171,290	(16,171)
Expenses	164,108	199,671	(35,563)
Net Income	(8,989)	(28,381)	19,392

		MTD	MTD	MTD	YTD	YTD	YTD
		ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
*Benchmark	\$750.00						

RECURRING VARIANCES

ACCOUNT NAME: <u>Rent -Occupancy Based - Facilities</u>	19,483	22,717	(3,234)	97,416	113,585	(16,169)
Occupancy Rent for 2021-22 has been calculated and is below what was budgeted. This will be recurring all year.						

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Facilities - Janitorial</u>	19,164	13,163	6,001	46,737	39,125	7,612
We brought back Janitorial members sooner than anticipated than what was budgeted, as Term 1 has in person classes, and at budget, it was presumed campus would still be vastly closed						

ACCOUNT NAME: <u>Facilities - Legal Fees</u>	1,193	300	893	3,706	1,500	2,206
There were lease assignments that were not budgeted for since they were not anticipated to change over leaseholders.						

ACCOUNT NAME: <u>Facilities - Repairs & Maintenance</u>	13,788	2,767	11,021	44,372	42,622	1,750
A major fan went down in MUB that was \$4000 in repairs. There was also a major crawlspace leak that required pipe replacment that cost \$1850. These were not budgeted for. Lastly, the door magnets to the doors leading to Marquis had to be replaced for \$1150. YTD we are closer to budget.						

ACCOUNT NAME: <u>Facilities - Signage</u>	191	2,500	(2,309)	2,698	5,000	(2,302)
Some of this is a timing variance as there was signage work done in August and not September, but also the signage updates were less in cost than budgeted. There may be some small updates later in the year.						

ACCOUNT NAME: <u>Utilities</u>	(5,584)	22,132	(27,716)	54,909	96,486	(41,577)
Utilities were over budget in the summer and when questioned, it was found that there was an error in estimating. The USSU received a credit of approx \$23, 000 due to over billing in steam.						

USSU ACCOUNTABILITY REPORT

Dept: Food Centre
 Fin. Stmt Date: #####
 Completed By: Jason Kovitch

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	885	1,709	(824)
Net Income	(885)	(1,709)	824

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	2,187	3,153	(966)
Net Income	(2,187)	(3,153)	966

		<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>
*Benchmark	\$300.00						

RECURRING VARIANCES

TIMING VARIANCES

ACCOUNT NAME: Advertising	456	20	436	456	620	(164)
There was a timing variance for Survival Guide advertising. We had						

ALL OTHER VARIANCES

ACCOUNT NAME: Utilities	(72)	1,519	(1,591)	467	1,700	(1,233)
Expenses are under budget due to a large credit from the summer.						

USSU ACCOUNTABILITY REPORT

Dept: Help Centre
Fin. Stmt Date: September 2021
Completed By: Jason Kovitch

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	2,259	2,686	(427)
Net Income	(2,259)	(2,686)	427

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	7,180	9,453	(2,273)
Net Income	(7,180)	(9,453)	2,273

		<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>
*Benchmark	\$300.00						

RECURRING VARIANCES

TIMING VARIANCES

ACCOUNT NAME: <u>Events</u>	-	400	(400)	-	550	(550)
Mental Health Awareness Week was budgeted for in September but occurred in October.						

ALL OTHER VARIANCES

USSU ACCOUNTABILITY REPORT

Dept: Louis'
 Fin. Stmt Date: September 2021
 Completed By: Dan Smolinski

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	76,779	10,339	66,440
Expenses	84,594	40,717	43,877
Net Income	(7,815)	(30,378)	22,563

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	123,665	32,291	91,374
Expenses	241,636	183,462	58,174
Net Income	(117,971)	(151,171)	33,200

	<u>MONTH</u>		<u>YEAR TO DATE</u>			
	Actual	Budget	Variance	Actual	Budget	Variance
COS						
Bottled Beer	31%	35%	-4%	31%	35%	-4%
Draft	-2%	44%	-46%	20%	44%	-24%
Food	32%	42%	-10%	37%	42%	-5%
Liquor	24%	23%	1%	23%	23%	0%
Non Alcoholic	33%	40%	-7%	54%	40%	14%
Prepared Bev-Loft	17%	31%	-2%	21%	31%	-10%

*Benchmark - COS	2%		<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
*Benchmark	\$750.00		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>

RECURRING VARIANCES

TIMING VARIANCES

ACCOUNT NAME: Sponsorship	5,788	-	5,788	5,788	-	5,788
This is a timing variance from pre-Covid. We had keg sponsorship sitting in an account that just reconciled now.						

ALL OTHER VARIANCES

ACCOUNT NAME: Sales- Bottled Beer	14,921	311	14,610	15,472	1,120	14,352
Bottled beer sales are over budget due to Louis' securing a contract for beer sales at Griffith Stadium. Sales were high due to mild weather at the football and soccer games held during September.						
ACCOUNT NAME: Sales- Draft Beer	9,897	628	9,269	11,618	2,325	9,293
Draft sales are well over budget as we are operating Louis' where more customers are consuming draft beer than at just the Loft.						
ACCOUNT NAME: Sales- Food	32,785	6,420	26,365	61,807	19,363	42,444
Food sales are well over budget with both Louis' and Louis' Loft operational. Lunch traffic has been decent at both operations and food based promotions have found an audience which has helped grow sales.						
ACCOUNT NAME: Sales- Liquor	3,760	22	3,538	4,002	676	3,326
Liquor sales are over budget due to Louis' being open and more customers ordering alcohol than they would have at just the Loft.						
ACCOUNT NAME: Sales- Non-Alc	3,525	301	3,224	4,013	1,300	2,713
Non alc sales are over budget due to sales at Griffith Stadium. We sold a lot of product at the games in September due to the mild temperatures.						
ACCOUNT NAME: Sales- Prepared Bev	6,103	2,457	3,646	20,965	7,507	13,458
Loft coffee and tea sales are over budget due to increased traffic at the Loft. Sales have been much better than anticipated.						
ACCOUNT NAME: Bank Charges	2,643	300	2,343	3,029	1,300	1,729
Bank charges are over budget due to sales being much higher than anticipated and virtually no customers paying with cash. We pay banking fees on all debit and credit card transactions.						
ACCOUNT NAME: COS- Bottled Beer	4,560	109	4,451	4,778	392	4,386
Bottled beer prices are maintaining well mostly due to our stadium beer sales which are selling with a decent COS thanks to a price increase for the year.						
ACCOUNT NAME: COS- Draft Beer	(189)	276	(465)	2,288	1,023	1,265
Draft Beer costs are a little skewed due to our processing of credits from our beer providers as well as some product write-offs. Look to this balancing out in the months to come.						
ACCOUNT NAME: COS- Food	10,407	2,696	7,711	22,781	8,133	14,648
Food costs are closely being maintained and the increase in foot traffic gives us a good sample-size for COS. A spike in stadium foods with low COS have helped to improve the average as well.						
ACCOUNT NAME: COS- Non Alc	1,183	120	1,063	2,184	520	1,664
Non-alc costs are decent this month likely due to hot beverage sales at the stadium along with pop sales at Louis, both have an excellent COS.						
ACCOUNT NAME: COS- Prepared Bev	1,033	762	271	4,371	2,327	2,044
Louis' Loft has been doing an excellent job of maintaining costs of their prepared beverages. The spike in sales for September shows that even with a larger sample size those costs are being maintained.						
ACCOUNT NAME: Food And Bev Supplies	1,385	550	835	4,673	2,600	2,073
With the increase in business at Louis', Louis' Loft and The Stadium we've seen an increase in the need for disposables. This includes cups for the stadium and takeaway wares for Skip The Dishes.						
ACCOUNT NAME: Promotions	1,167	50	1,117	1,561	250	1,311
Promotions are over budget as we pay the host for Askatune and have more discounts to customers with Louis' and Louis' Loft open.						
ACCOUNT NAME: Salaries And Wages	42,480	16,563	25,917	116,496	79,025	37,471
Salaries and wages are over budget as we have much higher wages with both Louis' and Louis' Loft open. We also have staffing costs for the stadium for Huskie Football and Soccer. Management has worked diligently to keep costs low as a percentage of sales.						
ACCOUNT NAME: Utilities	8,359	10,807	(2,448)	38,442	48,898	(10,456)
Utilities are slightly under budget due to lower usage with shorter hours at the operations.						

USSU ACCOUNTABILITY REPORT

Dept: Marketing
 Fin. Stmt Date: September 2021
 Completed By: Jason Ventnor

For the Month:	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	23,575	37,250	(13,675)
Expenses	21,184	20,154	1,030
Net Income	2,391	17,096	(14,705)

For the Year:	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	30,239	37,250	(7,011)
Expenses	21,300	21,495	(195)
Net Income	8,939	15,755	(6,816)

		<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>
*Benchmark	\$500.00						

RECURRING VARIANCES

TIMING VARIANCES

ACCOUNT NAME: <u>Advertising Expense</u>	1,600	100	1,500	1,600	1,000	600
Advertising expenses were budgeted in August and came out in September. Should even out next month.						

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Survival Calendar</u>	21,700	35,000	(13,300)	28,364	35,000	(6,636)
Ad sales were lower than anticipated. Overall the numbers were ok, missing out on 4-6 ads to hit budget.						

USSU ACCOUNTABILITY REPORT

Dept: Stud. Crew/Safewalk
Fin. Stmt Date: September 2021
Completed By: Jason Kovitch

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	661	813	(152)
Net Income	(661)	(813)	152

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	2,728	3,125	(397)
Net Income	(2,728)	(3,125)	397

		<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>
*Benchmark	\$300.00						

RECURRING VARIANCES

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: Utilities	(170)	469	(639)	1,107	2,035	(928)
Utilities are under budget due to a large steam credit from the summer.						

USSU ACCOUNTABILITY REPORT

Dept: Stud. Governance
Fin. Stmt Date: September 2021
Completed By: Abhineet Goswami

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	19,351	22,674	(3,323)
Net Income	(19,351)	(22,674)	3,323

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	82,330	93,219	(10,889)
Net Income	(82,330)	(93,219)	10,889

		<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>
*Benchmark	\$500.00						

RECURRING VARIANCES

ACCOUNT NAME: <u>Salaries/wages benefits - Exec</u>	15,544	14,853	691	74,701	74,265	436
Execs health and dental benefits was paid						

TIMING VARIANCES

ACCOUNT NAME: <u>Sponsorship Execs</u>	0	1,000	(1,000)	750	2,000	(1,250)
Campus groups are encouraged to apply to CG						

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Meeting Expense USC</u>	0	750	(750)	0	750	(750)
Due to online meeting this budget line was used						

ACCOUNT NAME: <u>Social-USC</u>	0	700	(700)	0	700	(700)
Due to online meeting socials are not organized						

USSU ACCOUNTABILITY REPORT

Dept: Stud. Grants
 Fin. Stmt Date: September 2021
 Completed By: Abhineet Goswami

For the Month:	Actual	Budget	Variance
Revenue	1,833	4,200	(2,367)
Expenses	-9,686	9,000	(18,686)
Net Income	11,519	(4,800)	16,319

For the Year:	Actual	Budget	Variance
Revenue	3,929	18,100	(14,171)
Expenses	-9,086	18,000	(27,086)
Net Income	13,015	100	12,915

*Benchmark	\$500.00	<u>MTD</u> ACTUAL	<u>MTD</u> BUDGET	<u>MTD</u> VARIANCE	<u>YTD</u> ACTUAL	<u>YTD</u> BUDGET	<u>YTD</u> VARIANCE
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RECURRING VARIANCES

ACCOUNT NAME: Ratification Revenue Campus Groups 1,833 3,000 (1,167) 3,929 6,500 (2,571)
 This year we have provided a 50% off on ratification fee to campus groups who ratified before July 31

ACCOUNT NAME: Grants Campus groups (4,715) 7,500 (12,215) (4,232) 10,000 (14,232)
 The money came in from Studentcare for the students who carry on with benefits after graduating.

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: Sponsorship Campus Clubs 0 1,200 (1,200) 0 11,600 (11,600)
 Campus group are no longer getting the pepsi credit

ACCOUNT NAME: Grant expense Anti-racism (5,000) 1,200 (6,200) (5,000) 1,000 (6,000)
 USask has provides \$5000 towards the Anti racism and Anti Oppression funding to USSU campus groups

USSU ACCOUNTABILITY REPORT

Dept: Student Services
 Fin. Stmt Date: September 2021
 Completed By: Jason Kovitch

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	858	40	818
Expenses	6,241	4,885	1,356
Net Income	(5,383)	(4,845)	(538)

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	919	120	799
Expenses	11,044	13,113	(2,069)
Net Income	(10,125)	(12,993)	2,868

		<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
*Benchmark	\$500.00	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>

RECURRING VARIANCES

ACCOUNT NAME: <u>Salaries/Wages & Benefits</u>	4,710	4,088	622	7,091	4,088	3,003
Salaries are over budget as we could only do an estimate at the time of budget. Figures will be over budget for the duration of the year as we moved a salary into the operation internally.						

TIMING VARIANCES

ACCOUNT NAME: <u>Advertising</u>	808	-	808	808	600	208
Advertising for Survival Guide was budgeted for in August and billed in September.						

ALL OTHER VARIANCES

USSU ACCOUNTABILITY REPORT

Dept: Womens Centre
 Fin. Stmt Date: September 2021
 Completed By: Jason Kovitch

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	2,502	3,540	(1,038)
Net Income	(2,502)	(3,540)	1,038

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	8,945	11,179	(2,234)
Net Income	(8,945)	(11,179)	2,234

		<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>
*Benchmark	\$300.00						

RECURRING VARIANCES

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Events</u>	-	800	(800)	-	900	(900)
Sexual Violence Awareness Week costs were much lower than anticipated as many of the speakers did not charge a fee. Costs for the event were accounted for in October.						

USSU ACCOUNTABILITY REPORT

Dept: XL Design
 Fin. Stmt Date: September 2021
 Completed By: Jason Kovitch

For the Month:	Actual	Budget	Variance
Revenue	30,845	15,400	15,445
Expenses	20,614	18,322	2,292
Net Income	10,231	(2,922)	13,153

For the Year:	Actual	Budget	Variance
Revenue	69,180	42,660	26,520
Expenses	74,313	70,776	3,537
Net Income	(5,133)	(28,116)	22,983

*Benchmark	\$500.00	MTD ACTUAL	MTD BUDGET	MTD VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE
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RECURRING VARIANCES

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME:	Actual	Budget	Variance	Actual	Budget	Variance
<u>Banner Stand Revenue</u> Sales were well over budget due to 50 X-Frame displays for the UofS Facilities Department.	7,388	400	6,988	8,166	950	7,216
<u>Bindery Revenue</u> Bindery revenue is slightly over budget as there were two sources, Linda Beatty course material books and the Suntep Day Calendar Books, that needed binding.	263	75	188	1,027	625	402
<u>Color Copier Revenue</u> Sales were over budget due to \$6000 in orders for the Bookstore, on various print on demand materials. Other large orders included Suntep dayplanner, Facilities flyer, internal poster printing, Blackfox Distillery flyer printing, NUIT Blanche booklet printing and various posters and materials for campus groups.	14,402	9,125	5,277	37,807	24,575	13,232
<u>Finishing Revenue</u> Finishing revenue is slightly over budget as Nuit Blanche materials needed folding and stapling. The rest was generated y cutting, 3-hole punching, and stapling of materials for the Bookstore.	1,368	450	918	2,228	1,650	578
<u>Outsourcing Revenue</u> Outsourcing revenues are slightly under budget as many of the jobs were printed and finished in house. Al-Hattie envelope printing, banners for Louis' for Griffith Stadium, and some business cards needed to be sent out.	1,063	3,100	(2,037)	8,886	8,500	386
<u>Plotter Revenue</u> Plotter revenues were well over budget due to printing for a poster conference for the College of Vet Med, College of Medicine, and College of Psychology in the first week of September for \$3000. Printing large posters for Sept 30 Day of Reconciliation for UofS Archives (\$1200) made up the bulk of the other work.	5,718	1,100	4,618	9,313	3,760	5,553
<u>Banner Stand Expense</u> Banner stands purchases were over budget due to a 60 x-frame order for the U of S.	1,095	108	987	1,084	258	826
<u>Copier Expense Paper</u> Paper costs are under budget due to an inventory adjustment.	1,063	1,597	(534)	6,120	4,302	1,818
<u>Copier Expense Service</u> Service costs were over budget due to more print demand than was anticipated.	5,254	2,281	2,973	7,222	6,144	1,078
<u>Finishing & Mounting Expense</u> Costs are a negative expense due to an inventory correction.	(588)	-	(588)	433	-	433
<u>Laminating Expense</u> Laminating costs are over budget as a cost of sales as prices of product have gone up.	250	281	(31)	657	492	165
<u>Outsourcing Expense</u> Outsourcing expenses are high as a percentage due to some of the jobs being billed to us in September, but not picked up until October.	1,321	2,635	(1,314)	5,972	7,225	(1,253)
<u>Plotter Expense</u> Plotter costs are over budget due to sales being well over budget for the month.	1,878	220	1,658	3,723	752	2,971
<u>Utilities Expense</u> Utilities are a negative cost due to a large steam credit from the summer.	(274)	753	(1,027)	1,787	3,267	(1,480)