

USSU Summary Income/Loss			
MTD For the month of March, 2022			
Description	Actual	Budget	Variance
Administration	73,165	59,279	13,886
Admin-Housing	218	217	1
Communications	(264)	(2,641)	2,377
Events - Welcome Week	0	0	0
Facilities	13,802	(1,801)	15,603
Food Centre	(526)	(600)	74
Help Centre	(2,251)	(3,216)	965
Louis'	788	(46,462)	47,250
Louis'-Entertainment	129	(382)	511
Marketing Services	1,846	2,221	(375)
Pride Centre	(2,916)	(3,211)	295
Safewalk/Student Crew	2,388	(909)	3,297
Student Governance	(41,293)	(42,745)	1,452
Student Grants	(23,152)	(8,200)	(14,952)
USSU Services	(5,461)	(4,511)	(950)
Womens Center	(2,197)	(3,163)	966
XL Design	8,009	(4,455)	12,464
Totals	22,285	(60,579)	82,864

*This is for operating which is through the RBC.

Place Riel (New)	(114,811)	(113,276)	(1,535)
Grand Totals	(92,526)	(173,855)	81,329

*This is Infrastructure which is through the First Nations Bank.

USSU Summary Income/Loss			
YTD for the month of March, 2022			
Description	Actual	Budget	Variance
Administration	694,151	599,425	94,726
Admin-Housing	1,256	4,031	(2,775)
Communications	(4,859)	(13,819)	8,960
Events - Welcome Week	(2,603)	1,150	(3,753)
Facilities	(6,459)	(105,266)	98,807
Food Centre	(5,372)	(5,800)	428
Help Centre	(19,357)	(29,164)	9,807
Louis'	(245,287)	(384,277)	138,990
Louis'-Entertainment	(3,349)	(3,212)	(137)
Marketing Services	23,291	28,781	(5,490)
Pride Centre	(22,233)	(30,501)	8,268
Safewalk/Student Crew	(12,350)	(8,526)	(3,824)
Student Governance	(212,526)	(270,678)	58,152
Student Grants	(5,839)	(37,400)	31,561
USSU Services	(45,783)	(39,868)	(5,915)
Womens Center	(22,939)	(31,099)	8,160
XL Design	(12,926)	(60,537)	47,611
Grand Totals	96,816	(386,760)	483,576
Place Riel (New)	(1,289,341)	(1,301,135)	11,794
Grand Totals	(1,192,525)	(1,687,895)	495,370

*This is for operating which is through the RBC.

*This is Infrastructure which is through the First Nations Bank.

USSU ACCOUNTABILITY REPORT

Dept: Administration
 Fin. Stmt Date: March 2022
 Completed By: Amanda Mitchell

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>			
Revenue	142,903	142,371	532			
Expenses	69,738	83,092	(13,354)			
Net Income	73,165	59,279	13,886			
<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>			
Revenue	1,563,609	1,566,096	(2,487)			
Expenses	869,458	966,671	(97,213)			
Net Income	694,151	599,425	94,726			

<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>

RECURRING VARIANCES

ACCOUNT NAME: <u>Legal Fees</u>	-	2,518	(2,518)	22,248	11,888	10,360
No legal advise was need this month. YTD over by \$10,360						

ACCOUNT NAME: <u>Salaries/Wages</u>	61,457	71,521	(10,064)	692,521	762,567	(70,046)
CPP, El, Benefits and staff changes are the factors that makes this line under budget for the year to date.						

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Insurance Revenue</u>	675	100	575	840	1,988	(1,148)
More clubs purchased insurance this month compared to budget.						

USSU ACCOUNTABILITY REPORT

Dept: Communication
 Fin. Stmt Date: March 2022
 Completed By: Jason Ventnor

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	264	2,641	-2,377
Net Income	-264	-2,641	2,377

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	4,859	13,819	-8,960
Net Income	-4,859	-13,819	8,960

	<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
*Benchmark	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>
\$500.00						

RECURRING VARIANCES

TIMING VARIANCES

<u>ACCOUNT NAME:</u>	<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>
Advertising Expense	63	2,300	-2,237	1,476	10,675	-9,199
Sheaf is online and invoice will be end of Term						

ALL OTHER VARIANCES

USSU ACCOUNTABILITY REPORT

Dept: Facilities
 Fin. Stmt Date: March 2022
 Completed By: Stefanie Ewen

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	65,480	47,352	18,128
Expenses	51,678	49,153	2,525
Net Income	13,802	-1,801	15,603

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	463,750	416,121	47,629
Expenses	470,209	521,387	-51,178
Net Income	-6,459	-105,266	98,807

*Benchmark	\$750.00	<u>MTD</u> <u>ACTUAL</u>	<u>MTD</u> <u>BUDGET</u>	<u>MTD</u> <u>VARIANCE</u>	<u>YTD</u> <u>ACTUAL</u>	<u>YTD</u> <u>BUDGET</u>	<u>YTD</u> <u>VARIANCE</u>
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RECURRING VARIANCES

ACCOUNT NAME: <u>Rent-Commercial Based - Facilities</u> When budgeted, it was anticipated tenants would not return until Term 2. Full rent was back in effect starting March 2022.	35,167	23,350	11,817	232,425	162,379	70,046
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ACCOUNT NAME: <u>Rent-Occupancy Based - Facilities</u> Occupancy Rent for 2021-22 has been calculated and is below what was budgeted. This will be recurring all year.	21,955	23,952	-1,997	222,967	253,592	-30,625
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TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Rent-Percentage</u> Percentage rent for food court based tenants was back in effect starting March 2022.	8,358	-	8,358	8,358	-	8,358
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ACCOUNT NAME: <u>Janitorial - Facilities</u> Our supplies orders this month were higher than anticipated.	21,318	19,247	2,071	168,593	137,866	30,727
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ACCOUNT NAME: <u>Legal Fees - Facilities</u> We finished off a Lease Assignment that was unbudgeted for. We are also inquiring about a current lease.	1,802	300	1,502	7,862	3,300	4,562
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ACCOUNT NAME: <u>Repairs & Maintenance</u> Repairs and Maintenance were below budget this month. There were no major failures or emergencies. YTD is below budget.	4,551	5,724	-1,173	78,568	87,719	-9,151
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ACCOUNT NAME: <u>Signage</u> Wayfinding signage was updated to reflect some changes in tenants (exterior signage and main pillar)	819	0	819	3,517	5,600	-2,083
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ACCOUNT NAME: <u>Utilities</u> Utilities were below budget this month and continue to be below budget YTD.	19,540	20,519	-979	181,391	251,458	-70,067
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USSU ACCOUNTABILITY REPORT

Dept: Help Centre
 Fin. Stmt Date: March 2022
 Completed By: Jason Kovitch

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	2,251	3,216	(965)
Net Income	(2,251)	(3,216)	965

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	19,357	29,164	(9,807)
Net Income	(19,357)	(29,164)	9,807

*Benchmark	\$300.00	<u>MTD</u> <u>ACTUAL</u>	<u>MTD</u> <u>BUDGET</u>	<u>MTD</u> <u>VARIANCE</u>	<u>YTD</u> <u>ACTUAL</u>	<u>YTD</u> <u>BUDGET</u>	<u>YTD</u> <u>VARIANCE</u>
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RECURRING VARIANCES

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Staff Welfare</u>	-	450	(450)	-	450	(450)
Staff appreciation party was budgeted for in March. It was moved to April						
ACCOUNT NAME: <u>Training</u>	-	400	-400	50	3,365	-3,315
The only training that took place in the month was Naloxone training and						

USSU ACCOUNTABILITY REPORT

Dept: Louis'
 Fin. Stmt Date: March 2022
 Completed By: Dan Smolinski

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	103,203	24,230	78,973
Expenses	102,415	70,692	31,723
Net Income	788	-46,462	47,250

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	497,252	130,845	366,407
Expenses	742,539	515,122	227,417
Net Income	-245,287	-384,277	138,990

	<u>MONTH</u>			<u>YEAR TO DATE</u>		
	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
COS						
Bottled Beer	43%	35%	8%	31%	35%	-4%
Draft	31%	44%	-13%	33%	44%	-11%
Food	34%	42%	-8%	38%	42%	-4%
Liquor	23%	23%	0%	21%	23%	-2%
Non Alcoholic	86%	40%	46%	45%	40%	5%
Prepared Bev-Loft	19%	31%	-2%	21%	31%	-10%

*Benchmark - COS	2%	MTD	MTD	MTD	YTD	YTD	YTD
*Benchmark	\$750.00	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE

RECURRING VARIANCES

ACCOUNT NAME: Utilities	7,844	10,674	-2,830	99,212	114,653	-15,441
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Utilities are slightly below budget this month. As we know this is always a

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: Sales- Bottled Beer	2,369	601	1,768	68,775	3,935	64,840
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Bottled Beer sales were higher than budget as we predicted to be as slow

ACCOUNT NAME: Sales Draft Beer	19,898	2,311	17,587	73,706	10,543	63,163
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Draft beer sales were high this month, driven by excellent day-to-day

ACCOUNT NAME: Sales Food	58,006	16,385	41,621	241,582	83,544	158,038
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Food sales were excellent this month, pushed by having lots of catered

ACCOUNT NAME: Sales Liquor	14,142	1,088	13,054	35,040	4,172	30,868
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Liquor sales are excellent for the month of March, driven by events.

ACCOUNT NAME: Sales Non Alc	1,954	506	1,448	16,145	3,659	12,486
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Non-alc sales are excellent this month as well, again driven by events and

ACCOUNT NAME: Sales Prepared Beverage	5,643	2,389	3,254	42,532	21,442	21,090
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Prepared beverage sales are excellent this month as well with students

ACCOUNT NAME: COS Bottled Beer	1,029	210	819	21,602	1,377	20,225
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Bottled beer costs are a little high this month but excellent YTD. We are

ACCOUNT NAME: COS Draught Beer	6,183	1,017	5,166	24,126	4,639	19,487
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Draught beer costs remain excellent for the year for all the same reasons:

ACCOUNT NAME: COS Food	19,976	6,882	13,094	91,960	35,089	56,871
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Food costs are great for the month and excellent YTD. Catering typically

ACCOUNT NAME: COS Non Alc	1,696	202	1,494	7,262	1,464	5,798
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Non-Alch costs are continually difficult to balance. We are reviewing the

ACCOUNT NAME: COS Prepared Beverage	1,051	741	310	8,873	6,648	2,225
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Prepared Beverages continue to have an excellent COS thanks to minimal

ACCOUNT NAME: Food & Beverage Supplies	2,260	1,200	1,060	11,123	7,850	3,273
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Food and beverage supplies are higher than budgeted for and that's mainly

ACCOUNT NAME: Promotions	1,809	400	1,409	7,971	1,600	6,371
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Promotions are higher than budgeted for this month due to our ongoing

ACCOUNT NAME: Salaries And Wages	47,820	38,337	9,483	349,285	240,727	108,558
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Salaries and wages are higher than budgeted for the month of March in

USSU ACCOUNTABILITY REPORT

Dept: Louis' Entertainment
 Fin. Stmt Date: March 2022
 Completed By: Dan Smolinski

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	3,896	2,500	1,396
Expenses	3,767	2,882	885
Net Income	129	(382)	511

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	3,896	5,500	-1,604
Expenses	7,245	8,712	-1,467
Net Income	-3,349	-3,212	-137

*Benchmark \$750.00

	<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>

RECURRING VARIANCES

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Backline Rental</u>	3,621	2,000	1,621	3,621	4,000	-379
With our return to live, produced events in March we finally see and uptick in						
ACCOUNT NAME: <u>Salaries/Wages</u>	3,460	1,800	1,660	3,460	3,000	460
To produce these shows we see an increase in March for Salaries and						

USSU ACCOUNTABILITY REPORT

Dept: Pride Centre
 Fin. Stmt Date: March 2022
 Completed By: Jason Kovitch

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	2,916	3,211	(295)
Net Income	(2,916)	(3,211)	295

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	22,233	30,501	(8,268)
Net Income	(22,233)	(30,501)	8,268

*Benchmark	\$300.00	<u>MTD</u> <u>ACTUAL</u>	<u>MTD</u> <u>BUDGET</u>	<u>MTD</u> <u>VARIANCE</u>	<u>YTD</u> <u>ACTUAL</u>	<u>YTD</u> <u>BUDGET</u>	<u>YTD</u> <u>VARIANCE</u>
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RECURRING VARIANCES

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Events/Speakers</u>	843	400	443	993	3,550	(2,557)
Costs were slightly over budget due to the Drag Show as part of Sex Week. We						
ACCOUNT NAME: <u>Staff Welfare</u>	0	450	(450)	-	450	(450)
The volunteer year end party was moved to April and eventually cancelled due						

USSU ACCOUNTABILITY REPORT

Dept: Stud. Crew/Safewalk
 Fin. Stmt Date: March 2022
 Completed By: Jason Kovitch

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	9,132 -		9,132
Expenses	6,744	909	5,835
Net Income	2,388	(909)	3,297

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	10,235 -		10,235
Expenses	22,585	8,526	14,059
Net Income	(12,350)	(8,526)	(3,824)

*Benchmark	\$300.00	<u>MTD</u> <u>ACTUAL</u>	<u>MTD</u> <u>BUDGET</u>	<u>MTD</u> <u>VARIANCE</u>	<u>YTD</u> <u>ACTUAL</u>	<u>YTD</u> <u>BUDGET</u>	<u>YTD</u> <u>VARIANCE</u>
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RECURRING VARIANCES

TIMING VARIANCES

ACCOUNT NAME: <u>Student Crew Revenue</u>	9,132	0	9,132	10,235	0	10,235
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Revenues are well over budget as both February and March billings are

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Salaries/Wages & Benefits</u>	5,599	0	5,599	13,187	0	13,187
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This line is over budget as we did not plan on being operational this year.

USSU ACCOUNTABILITY REPORT

Dept: Stud. Governance
 Fin. Stmt Date: March 2022
 Completed By: Abhineet Goswami

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	41,293	42,745	(1,452)
Net Income	(41,293)	(42,745)	1,452

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	212,526	270,678	(58,152)
Net Income	(212,526)	(270,678)	58,152

*Benchmark	\$500.00	<u>MTD</u> <u>ACTUAL</u>	<u>MTD</u> <u>BUDGET</u>	<u>MTD</u> <u>VARIANCE</u>	<u>YTD</u> <u>ACTUAL</u>	<u>YTD</u> <u>BUDGET</u>	<u>YTD</u> <u>VARIANCE</u>
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RECURRING VARIANCES

TIMING VARIANCES

ACCOUNT NAME: Councillor Souvenirs-USC All USC councillors souvenirs will be given in April.	0	4,225	(4,225)	0	4,255	(4,255)
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ALL OTHER VARIANCES

ACCOUNT NAME: General Election-Stud. Gov During election on 2 positions were contested. And most stayed	5,638	6,800	(1,162)	5,638	7,150	(1,512)
ACCOUNT NAME: Referendum-Stud. Gov No referendum was proposed by exec and student community.	0	3,100	(3,100)	0	3,100	(3,100)
ACCOUNT NAME: Projects Exec Exec organized lots of social gatherings at	18,049	10,066	7,983	24,848	42,825	(17,977)
ACCOUNT NAME: Sponsorship - Exec Campus groups are asked to use the CG funding prior to exec	0	1,000	(1,000)	1,681	8,000	(6,319)

USSU ACCOUNTABILITY REPORT

Dept: Stud. Grants
 Fin. Stmt Date: March 2022
 Completed By: Abhineet Goswami

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	190	300	(110)
Expenses	23,342	8,500	14,842
Net Income	(23,152)	(8,200)	(14,952)

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	7,410	24,100	(16,690)
Expenses	13,249	61,500	(48,251)
Net Income	13,249	61,500	31,561

*Benchmark	\$500.00	<u>MTD</u> <u>ACTUAL</u>	<u>MTD</u> <u>BUDGET</u>	<u>MTD</u> <u>VARIANCE</u>	<u>YTD</u> <u>ACTUAL</u>	<u>YTD</u> <u>BUDGET</u>	<u>YTD</u> <u>VARIANCE</u>
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RECURRING VARIANCES

ACCOUNT NAME: <u>Grants Campus groups</u>	10,094	7,500	2,594	12,208	47,500	(35,292)
As year ended all campus groups all campus groups						

ACCOUNT NAME: <u>Grants Sustainability</u>	8,219	250	7,969	719	2,500	(1,781)
University has allocated more sustainability funding						

ACCOUNT NAME: <u>Grant Expenses - Anti- Racism</u>	5,000	250	4,750	0	2,500	(2,500)
University has allocated more ARAO funding						

TIMING VARIANCES

ALL OTHER VARIANCES

USSU ACCOUNTABILITY REPORT

Dept: USSU Services
 Fin. Stmt Date: March 2022
 Completed By: Jason Kovitch

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	249	420	-171
Expenses	5,710	4,931	779
Net Income	-5,461	-4,511	-950

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	3,169	2,880	289
Expenses	48,952	42,748	6,204
Net Income	-45,783	-39,868	-5,915

*Benchmark	\$500.00	<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>

RECURRING VARIANCES

ACCOUNT NAME: Salaries/Wages & Benefits	4,806	4,089	717	35,795	28,617	7,178
Salaries are over budget as we could only do an estimate at the time of budget.						

TIMING VARIANCES

ACCOUNT NAME: Commissions	-700	30	-730	-690	120	-810
Commission revenue was corrected due to a write off of old SPC cards from back						

ALL OTHER VARIANCES

USSU ACCOUNTABILITY REPORT

Dept: Womens Centre
 Fin. Stmt Date: March 2022
 Completed By: Jason Kovitch

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	2,197	3,163	(966)
Net Income	(2,197)	(3,163)	966

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	22,939	31,099	(8,160)
Net Income	(22,939)	(31,099)	8,160

		<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>

*Benchmark \$300.00

RECURRING VARIANCES

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: Staff Welfare	-	450	-450	-	450	-450
The volunteer year end party was moved to April and eventually cancelled due to						

USSU ACCOUNTABILITY REPORT

Dept: XL Design
 Fin. Stmt Date: March 2022
 Completed By: Jason Kovitch

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	23,968	10,150	13,818
Expenses	15,959	14,605	1,354
Net Income	8,009	-4,455	12,464

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	171,026	96,311	74,715
Expenses	183,952	156,848	27,104
Net Income	-12,926	-60,537	47,611

*Benchmark	\$500.00	<u>MTD</u> <u>ACTUAL</u>	<u>MTD</u> <u>BUDGET</u>	<u>MTD</u> <u>VARIANCE</u>	<u>YTD</u> <u>ACTUAL</u>	<u>YTD</u> <u>BUDGET</u>	<u>YTD</u> <u>VARIANCE</u>
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RECURRING VARIANCES

TIMING VARIANCES

ACCOUNT NAME: <u>Outsourcing Expense</u>	1,356	638	718	14,123	11,178	2,945
Expenses are higher as a percentage of sales as some jobs were paid for in March but						

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Banner Stand Revenue</u>	3,111	150	2,961	20,009	1,900	18,109
Bannerstand revenues were well over budget due to numerous orders from USSU						
ACCOUNT NAME: <u>Colour Copier Revenue</u>	9,209	6,000	3,209	89,060	60,725	28,335
Copier sales are over budget due to a collection of jobs from numerous customers. This						
ACCOUNT NAME: <u>Outsourcing Revenue</u>	1,377	750	627	18,917	13,150	5,767
Outsourcing revenues are slightly over budget for the month. There was a cheque						
ACCOUNT NAME: <u>Plotter Revenue</u>	8,274	2,000	6,274	29,357	10,570	18,787
Plotter revenues were well over budget for the month. This was due to printing for a						
ACCOUNT NAME: <u>Banner Stand Expense</u>	560	40	520	3,618	514	3,104
Banner stand expenses are over budget due revenues being over budget.						
ACCOUNT NAME: <u>Copier Expense Service</u>	1,378	1,500	-122	23,804	15,181	8,623
Copier expenses are lower due to the click charges being down. This is a product of the						
ACCOUNT NAME: <u>Equipment Maintenance</u>	-658	100	-758	-1,056	2,500	-3,556
This line is a negative expense for the month due to a coding error.						
ACCOUNT NAME: <u>Laminating Expense</u>	58	132	-74	1,011	962	49
Laminating costs were down due to the type of jobs that were printed in the month.						

