

USSU Summary Income/Loss			
MTD For the month of Sep, 2022			
Description	Actual	Budget	Variance
Administration	74,588	65,595	8,993
Admin-Housing	166	319	(153)
Communications	(2,702)	(2,847)	145
Events - Welcome Week	12,188	5,750	6,438
Facilities	17,072	26,477	(9,405)
Food Centre	(3,389)	(3,902)	513
Help Centre	(2,800)	(3,404)	604
Louis'	33,899	31,530	2,369
Louis'-Entertainment	(1,857)	(265)	(1,592)
Marketing Services	10,133	12,105	(1,972)
Pride Centre	(3,016)	(3,930)	914
Safewalk/Student Crew	(2,395)	(2,506)	111
Student Governance	(26,181)	(32,365)	6,184
Student Grants	644	(9,500)	10,144
USSU Services	384	(2,397)	2,781
Womens Center	(3,694)	(3,993)	299
XL Design	7,012	7,600	(588)
Totals	110,052	84,267	25,785

*This is for operating which is through the RBC.

Place Riel (New)	(122,061)	(121,961)	(100)
Grand Totals	(12,009)	(37,694)	25,685

*This is Infrastructure which is through the First Nations Bank.

USSU Summary Income/Loss			
YTD for the month of Sep, 2022			
Description	Actual	Budget	Variance

Administration	274,167	261,298	12,869
Admin-Housing	1,128	2,640	(1,512)
Communications	(6,766)	(6,080)	(686)
Events - Welcome Week	5,828	150	5,678
Facilities	46,110	50,059	(3,949)
Food Centre	(6,371)	(6,865)	494
Help Centre	(9,764)	(12,096)	2,332
Louis'	(54,246)	(99,720)	45,474
Louis'-Entertainment	(512)	(525)	13
Marketing Services	16,627	18,900	(2,273)
Pride Centre	(10,770)	(12,787)	2,017
Safewalk/Student Crew	(7,681)	(8,696)	1,015
Student Governance	(104,021)	(109,788)	5,767
Student Grants	6,862	(17,000)	23,862
USSU Services	(22,705)	(25,055)	2,350
Womens Center	(11,826)	(12,863)	1,037
XL Design	19,378	3,204	16,174
Grand Totals	135,438	24,776	110,662

*This is for operating which is through the RBC.

Place Riel (New)	(601,978)	(578,485)	(23,493)
Grand Totals	(466,540)	(553,709)	87,169

*This is Infrastructure which is through the First Nations Bank.

USSU ACCOUNTABILITY REPORT

Dept: Administration
 Fin. Stmt Date: September , 2022
 Completed By: Amanda Mitchell

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	148,072	148,307	(235)
Expenses	73,484	82,712	(9,228)
Net Income	74,588	65,595	8,993

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	739,538	740,307	(769)
Expenses	465,371	479,009	(13,638)
Net Income	274,167	261,298	12,869

<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>

RECURRING VARIANCES

TIMING VARIANCES

ACCOUNT NAME: <u>Conference Admin</u>	2,531	-	2,531	12,431	13,640	(1,209)
Facilities conference was in September, but was budgeted for in October.						

ACCOUNT NAME: <u>Telephone</u>	1,186	558	628	3,334	3,267	67
The discrepancy is all SM put in their cell invoices this month.						

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Professional Development/Wellness</u>	818	2,000	(1,182)	2,205	2,261	(56)
This line is hard to budget, as you never know when employees will use this benefit.						

ACCOUNT NAME: <u>Salaries/Wages</u>	60,816	71,510	(10,694)	315,606	327,035	(11,429)
CPP, EI, Benefits and staff changes are the factors that makes this line under budget for the year to date.						

USSU ACCOUNTABILITY REPORT

Dept: Events
 Fin. Stmt Date: September 2022
 Completed By: Jason Ventnor

For the Month:	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	32,500	27,500	5,000
Expenses	20,312	21,750	(1,438)
Net Income	12,188	5,750	6,438

For the Year:	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	32,500	27,500	5,000
Expenses	26,672	27,350	(678)
Net Income	5,828	150	5,678

		<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>
*Benchmark	\$500.00						

RECURRING VARIANCES

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Sponsorship</u> Had more sponsorship than budgeted.	32,500	27,500	5,000	32,500	27,500	5,000
ACCOUNT NAME: <u>Entertainment</u> City says we paid for the stage - our records show we didn't, ongoing investigation.	2,825	5,000	(2,175)	2,825	6,500	(3,675)
ACCOUNT NAME: <u>Equipment</u> FMD and external group costs continue to increase.	16,867	15,500	1,367	19,856	15,500	4,356

USSU ACCOUNTABILITY REPORT

Dept: Facilities
 Fin. Stmt Date: September 2022
 Completed By: Stefanie Ewen

For the Month:	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	80,055	76,402	3,653
Expenses	62,983	49,925	13,058
Net Income	17,072	26,477	(9,405)

For the Year:	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	315,428	314,282	1,146
Expenses	269,318	264,223	5,095
Net Income	46,110	50,059	(3,949)

*Benchmark	\$750.00	<u>MTD</u> <u>ACTUAL</u>	<u>MTD</u> <u>BUDGET</u>	<u>MTD</u> <u>VARIANCE</u>	<u>YTD</u> <u>ACTUAL</u>	<u>YTD</u> <u>BUDGET</u>	<u>YTD</u> <u>VARIANCE</u>
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RECURRING VARIANCES

ACCOUNT NAME: Rent - Commercial Based - Facilities 35,018 36,620 (1,602) 156,131 160,720 (4,589)
 The Treats location did not reopen after COVID when the building reopened. This renewal lease, was incorporated into the budget.

ACCOUNT NAME: Rent -Occupancy Based - Facilities 23,657 22,867 790 118,287 114,335 3,952
 Occupancy Rent for 2022-23 has been calculated and is higher than what was budgeted. This will be recurring all year.

TIMING VARIANCES

ACCOUNT NAME: Repairs & Maintenance 17,627 2,767 14,860 52,133 42,623 9,510
 The MUB Elevator Contract was invoiced this September but was budgeted back for in August, which was \$11,715.00

ALL OTHER VARIANCES

ACCOUNT NAME: Percentage Rent - Revenues 21,250 16,765 4,485 40,880 39,077 1,803
 September percentage rent was better than budgeted. YTD we are very close to budget.

ACCOUNT NAME: Janitorial - Facilities 22,185 21,337 848 102,581 108,477 (5,896)
 CUPE Negotiations are still ongoing, but an increase was budgeted for in anticipation of negotiations. This has not been finalized yet. One part time position is still vacant.

ACCOUNT NAME: Utilities 20,562 21,553 (991) 99,083 93,963 5,120
 Utilities were slightly lower than budget this month but continue to be a bit high YTD.

USSU ACCOUNTABILITY REPORT

Dept: Food Centre
 Fin. Stmt Date: September 2022
 Completed By: Jason Kovitch

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	3,389	3,902	(513)
Net Income	(3,389)	(3,902)	513

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	6,371	6,865	(494)
Net Income	(6,371)	(6,865)	494

		<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>

*Benchmark \$300.00

RECURRING VARIANCES

TIMING VARIANCES

ACCOUNT NAME: <u>Advertising</u>	603	200	403	603	900	(297)
Survival Guide ads were budgeted for in a previous month but billed in September.						

ACCOUNT NAME: <u>Utilities</u>	187	1,480	(1,293)	888	1,656	(768)
Utilities are under budget due to a delay in billing.						

ALL OTHER VARIANCES

USSU ACCOUNTABILITY REPORT

Dept: Help Centre
 Fin. Stmt Date: September , 2022
 Completed By: Jason Kovitch

For the Month:	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	2,800	3,404	(604)
Net Income	(2,800)	(3,404)	604

For the Year:	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	9,764	12,096	(2,332)
Net Income	(9,764)	(12,096)	2,332

		<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>
*Benchmark	\$300.00						

RECURRING VARIANCES

TIMING VARIANCES

ACCOUNT NAME: <u>Advertising</u>	736	200	536	812	1,090	(278)
Survival Guide ads were budgeted for in a previous month but not billed until September.						

ACCOUNT NAME: <u>Events/Speakers</u>	-	600	(600)	43	1,050	(1,007)
There were no costs for the events held during the month.						

ALL OTHER VARIANCES

USSU ACCOUNTABILITY REPORT

Dept: Louis'
 Fin. Stmt Date: September 2022
 Completed By: Dan Smolinski

For the Month:	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	207,891	217,256	(9,365)
Expenses	173,992	185,726	(11,734)
Net Income	33,899	31,530	2,369

For the Year:	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	485,409	470,022	15,387
Expenses	539,655	569,742	(30,087)
Net Income	(54,246)	(99,720)	45,474

	<u>MONTH</u>			<u>YEAR TO DATE</u>		
	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
COS						
Bottled Beer	29%	35%	-6%	34%	35%	-1%
Draft	37%	44%	-7%	40%	44%	-4%
Food	35%	40%	-5%	35%	40%	-5%
Liquor	11%	27%	-16%	22%	27%	-5%
Non Alcoholic	86%	40%	46%	74%	40%	34%
Prepared Bev-Loft	46%	31%	15%	31%	31%	0%

*Benchmark - COS	2%	<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
*Benchmark	\$750.00	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>

RECURRING VARIANCES

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Promotional Items</u>	1,260	-	1,260	1,260	-	1,260
This is a new-old line we're reporting on which constitutes our promotional items that we're selling. Right now it's Shirts and Sweaters.						
ACCOUNT NAME: <u>Sales Bottled Beer</u>	84,057	63,336	20,721	100,087	81,001	19,086
Bottled beer sales were more than budgeted for with great Football games this month as well as the Welcome Week Beer Gardens, even with a day missing. When budget is made we aren't quite sure of the Football schedule and how long WW is.						
ACCOUNT NAME: <u>Sales Draft Beer</u>	17,554	22,643	(5,089)	48,883	48,106	777
Draft beer sales are down this month with the lion's share of work being done at the stadium and bowl. Corporate events, like the ones we do all week in the Loft mostly yield bottled beer sales.						
ACCOUNT NAME: <u>Sales Food</u>	71,570	79,321	(7,751)	235,745	241,972	(6,227)
Food sales were slightly below budget with a wedding cancelling that was budgeted for.						
ACCOUNT NAME: <u>Sales Liquor</u>	19,636	22,463	(2,827)	55,768	39,984	15,784
Liquor sales are under for the month as well. Usually there are concerts in Sept but we didn't really have any this year. They tend to boost liquor sales.						
ACCOUNT NAME: <u>Sales Non-Alch</u>	3,306	5,761	(2,455)	8,625	9,852	(1,227)
Non-alch sales are low as we see a trend where customers just aren't drinking a lot of pop.						
ACCOUNT NAME: <u>Special Event Rev</u>	3,781	6,000	(2,219)	14,195	13,800	395
We had fewer rentals and more student events with free room-rentals this month than normal. This makes up the lack of revenue in this department for the month.						
ACCOUNT NAME: <u>Prepared Beverage Sales</u>	6,502	8,966	(2,464)	19,874	25,516	(5,642)
We sold fewer drinks in the Loft than budgeted for. Normal operating hours were cut down in the Loft this month with an increase of afternoon corporate events.						
ACCOUNT NAME: <u>Sponsorship</u>	63	8,000	(7,937)	250	8,500	(8,250)
This budgeted number represents our sponsorship deal with Great Western for Welcome Week. This cheque has been obtained this month (Nov) so look for it to correct YTD in a couple months.						

ACCOUNT NAME: Advertising	662	3,000	(2,338)	1,337	9,350	(8,013)
Fewer ad dollars were used this month than normal. We mostly stuck to socials to get the word out about our events and business.						
ACCOUNT NAME: COS-Bottled Beer	24,344	22,167	2,177	34,367	28,350	6,017
Bottled Beer costs are low this month and even YTD. This is due to the work out at the stadium and the bowl.						
ACCOUNT NAME: COS-Draft Beer	6,524	9,963	(3,439)	19,873	21,167	(1,294)
We're holding excellent draft beer costs thanks to proper pricing and pouring.						
ACCOUNT NAME: COS-Food	25,345	31,728	(6,383)	82,556	96,788	(14,232)
Food costs are low this month and low year to date thanks to competitive shopping, catering and proper menu pricing.						
ACCOUNT NAME: COS-Liquor	2,208	5,166	(2,958)	12,239	9,897	2,342
Liquor costs remain low thanks to competitive pricing on vodka and other spirits. They remain low.						
ACCOUNT NAME: COS-Non. Alch	2,828	2,304	524	6,400	3,940	2,460
Non-alch is high this month mostly due to the large amount of mix we need for spirits.						
ACCOUNT NAME: COS-Prepared Beverage	2,990	2,779	211	6,296	7,909	(1,613)
Prepared beverage costs in the loft are a little higher than usual and this is due to some milk-steaming training that we did this month. Cost is holding effectively YTD.						
ACCOUNT NAME: Equipment And Repair	9,045	2,000	7,045	13,672	6,750	6,922
We had an onslaught of equipment breaks and repairs in August-September resulting in the spike in spending compared to budget.						
ACCOUNT NAME: Janitorial	2,970	3,791	(821)	14,609	16,246	(1,637)
Janitorial costs are down this month and YTD than budgeted for but not by much. Look to this to level off as we utilize the caretaker team for cleaning projects over breaks.						
ACCOUNT NAME: Kitchen Supplies	255	1,200	(945)	2,085	4,400	(2,315)
Fewer kitchen supplies were needed this month than budgeted for. We are down ytd as well. We are using powdered soap in the dishwasher, thanks to ecolab and this saves us quite a bit on chemical for the month.						
ACCOUNT NAME: Repairs and Maint	323	1,200	(877)	5,878	4,000	1,878
YTD this line is high but fortunately low for the month. Look for a few building repairs to show up in the months to come as well.						
ACCOUNT NAME: Salaries and Wages	73,297	75,253	(1,956)	243,316	261,185	(17,869)
We used fewer wages this month with a lot of our processes streamlined at the stadium. Having one less day in the bowl impacted this line as well as we didn't require staff for the beer gardens.						
ACCOUNT NAME: Utilities	8,578	10,524	(1,946)	47,438	47,618	(180)
This is always a moving target, especially with the weather. We are under for the month but very close to budget YTD.						

USSU ACCOUNTABILITY REPORT

Dept: Louis' Entertainment
 Fin. Stmt Date: September 2022
 Completed By: Dan Smolinski

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	(800)	8,000	(8,800)
Expenses	1,057	8,265	(7,208)
Net Income	(1,857)	(265)	(1,592)

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	3,800	12,000	(8,200)
Expenses	4,312	12,525	(8,213)
Net Income	(512)	(525)	13

*Benchmark \$750.00

<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>

RECURRING VARIANCES

TIMING VARIANCES

ACCOUNT NAME: <u>Backline Rentals</u>	(300)	3,000	(3,300)	4,300	7,000	(2,700)
This is a correction of a \$300 credit for an event at the end of August						

ACCOUNT NAME: <u>Salaries/Wages</u>	825	2,800	(1,975)	3,150	5,600	(2,450)
This is a timing variance for two events in August that were billed in September.						

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Ticket Sales</u>	-	5,000	(5,000)	-	5,000	(5,000)
There were no Louis' run events with ticket sales in the month of September.						

ACCOUNT NAME: <u>Entertainment Live</u>	-	4,500	(4,500)	-	4,500	(4,500)
No Louis' show in September meant no costs for band payment, riders, or hotels.						

USSU ACCOUNTABILITY REPORT

Dept: Marketing
 Fin. Stmt Date: September 2022
 Completed By: Jason Ventnor

For the Month:	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	33,703	32,500	1,203
Expenses	23,570	20,395	3,175
Net Income	10,133	12,105	(1,972)

For the Year:	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	41,243	39,900	1,343
Expenses	24,616	21,000	3,616
Net Income	16,627	18,900	(2,273)

		<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>
*Benchmark	\$500.00						

RECURRING VARIANCES

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME <u>Survival Calendar Revenue</u> Slowly moving back to pre-pandemic numbers.	30,978	30,000	978	31,018	30,000	1,018
ACCOUNT NAME <u>Survival Calendar Expense</u> Paper costs are still volatile, increases continued after the quote for budget as they can only guarantee for a shorter term than we have from budget to print.	23,415	20,000	3,415	23,415	20,000	3,415

USSU ACCOUNTABILITY REPORT

Dept: Pride Centre
 Fin. Stmt Date: September 2022
 Completed By: Jason Kovitch

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	3,016	3,930	(914)
Net Income	(3,016)	(3,930)	914

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	10,770	12,787	(2,017)
Net Income	(10,770)	(12,787)	2,017

*Benchmark	\$300.00	<u>MTD</u> <u>ACTUAL</u>	<u>MTD</u> <u>BUDGET</u>	<u>MTD</u> <u>VARIANCE</u>	<u>YTD</u> <u>ACTUAL</u>	<u>YTD</u> <u>BUDGET</u>	<u>YTD</u> <u>VARIANCE</u>
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RECURRING VARIANCES

TIMING VARIANCES

ACCOUNT NAME: <u>Advertising</u>	736	400	336	1,152	1,250	(98)
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Survival Guide ads were budgeted for in a previous month but billed in September.

ACCOUNT NAME: <u>Events/Speakers</u>	112	800	(688)	235	1,350	(1,115)
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Queerapalooza was held in October rather than September thus the lower costs. There were a few items purchased in advance of the event in September.

ALL OTHER VARIANCES

USSU ACCOUNTABILITY REPORT

Dept: Stud. Crew/Safewalk
 Fin. Stmt Date: September 2022
 Completed By: Jason Kovitch

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	2,704	6,750	(4,046)
Expenses	5,099	9,256	(4,157)
Net Income	(2,395)	(2,506)	111

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	2,704	7,050	(4,346)
Expenses	10,385	15,746	(5,361)
Net Income	(7,681)	(8,696)	1,015

		<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>
*Benchmark	\$300.00						

RECURRING VARIANCES

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Student Crew Revenue</u>	2,704	6,750	(4,046)	2,704	7,050	(4,346)
Revenues are under budget due to Late Night Study starting later in the month and far less staff being needed for Welcome Week in various areas.						

ACCOUNT NAME: <u>Salaries and Wages</u>	3,638	7,847	(4,209)	4,483	8,899	(4,416)
Wages are well under budget due to less staff being needed for Welcome Week including staff for Louis' and at the USSU desk. Late Night Study also started later in the month than anticipated.						

USSU ACCOUNTABILITY REPORT

Dept: Stud. Governance
 Fin. Stmt Date: September 2022
 Completed By: Lia Storey Gamble

For the Month:	Actual	Budget	Variance
Revenue	0	0	0
Expenses	26,181	32,365	(6,184)
Net Income	(26,181)	(32,365)	6,184

For the Year:	Actual	Budget	Variance
Revenue	0	0	0
Expenses	104,021	109,788	(5,767)
Net Income	(104,021)	(109,788)	5,767

*Benchmark	500	MTD ACTUAL	MTD BUDGET	MTD VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE
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RECURRING VARIANCES

TIMING VARIANCES							
ALL OTHER VARIANCES							
ACCOUNT NAME: Projects-Exec Fall games cancelled		5,818	11,200	-5,382	8,797	15,725	-6,928
ACCOUNT NAME: Sponsorship-Exec No groups received exec sponsorship		0	1,000	(1,000)	20	1,500	-1,480

no

USSU ACCOUNTABILITY REPORT

Dept: USSU Services
 Fin. Stmt Date: September 2022
 Completed By: Jason Kovitch

For the Month:	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	7,129	4,545	2,584
Expenses	6,745	6,942	(197)
Net Income	384	(2,397)	2,781

For the Year:	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	7,543	5,545	1,998
Expenses	30,248	30,600	(352)
Net Income	(22,705)	(25,055)	2,350

*Benchmark	\$500.00	<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>

RECURRING VARIANCES

TIMING VARIANCES

ACCOUNT NAME: <u>Advertising</u>	460	-	460	700	600	100
Advertising is over budget due to a timing variance. Survival Guide ads were budgeted for in a previous month but not billed until September.						

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Locker Revenue</u>	640	1,200	(560)	1,040	1,600	(560)
Locker revenue is under budget for the month as demand wasn't as high as it was pre-COVID. We added some additional signage above the lockers to advertise them, but rentals will likely only go up once weather gets cold.						

ACCOUNT NAME: <u>Table Rentals</u>	6,375	3,000	3,375	6,250	3,000	3,250
Table rentals are above budget as there was revived interest in booking the space this Fall. We worked over the summer to reach out to groups that had booked previously to let them know the tunnel was back up and available.						

ACCOUNT NAME: <u>Salaries/Wages & Benefits</u>	5,150	6,029	(879)	25,120	26,085	(965)
Wages are under budget as we needed less part time staff to help with Upass and Welcome Week.						

USSU ACCOUNTABILITY REPORT

Dept: Womens Centre
 Fin. Stmt Date: September 2022
 Completed By: Jason Kovitch

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	3,694	3,993	(299)
Net Income	(3,694)	(3,993)	299

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	11,826	12,863	(1,037)
Net Income	(11,826)	(12,863)	1,037

		<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>

*Benchmark \$300.00

RECURRING VARIANCES

TIMING VARIANCES

ACCOUNT NAME: <u>Advertising</u>	1,168	400	768	1,288	1,150	138
Survival Guide ads were budgeted for in a previous month but billed in September.						

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Events/Speakers</u>	227	800	(573)	227	900	(673)
Costs for Sexual Violence Awareness Week were lower than anticipated with just gift cards for presenters and pay for the self defence instructors included.						

USSU ACCOUNTABILITY REPORT

Dept: XL Design
 Fin. Stmt Date: September 2022
 Completed By: Jason Kovitch

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	43,620	30,922	12,698
Expenses	36,608	23,322	13,286
Net Income	7,012	7,600	(588)

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	133,228	95,389	37,839
Expenses	113,850	92,185	21,665
Net Income	19,378	3,204	16,174

	<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
*Benchmark	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>

RECURRING VARIANCES

TIMING VARIANCES

ACCOUNT NAME: Copier Expense Service _____	8,096	4,035	4,061	14,406	12,554	1,852
Click charges are over budget for the month due to a correction from August. For the year to date costs are under budget.						

ALL OTHER VARIANCES

ACCOUNT NAME: Banner Stand Revenue _____	2,421	7,350	(4,929)	7,783	8,962	(1,179)
Banner stand revenue is under budget. Fewer banners were ordered this year and from what we anticipated with COVID restrictions being lifted.						

ACCOUNT NAME: Bindery Revenue _____	1,267	262	1,005	2,404	1,389	1,015
Bindery revenues are over budget due a large order for the SUNTEP student calendar.						

ACCOUNT NAME: Color Copier Revenue _____	22,117	14,409	7,708	64,630	44,832	19,798
Colour copier revenue exceeded budget due in large part from increased print orders from the bookstore.						

ACCOUNT NAME: Outsourcing Revenue _____	5,457	1,060	4,397	13,239	5,453	7,786
Outsourcing revenue is well over budget due to some large jobs that had to be sent out. These included some signage jobs for residence and other on campus departments.						

ACCOUNT NAME: Plotter Revenue _____	10,004	5,710	4,294	37,945	25,577	12,368
Plotter revenues are well over budget due to a large amount of engineering drawings that were printed along with multiple poster conferences.						

ACCOUNT NAME: Banner Stand Expense _____	846	1,984	(1,138)	2,773	2,420	353
Costs are slightly over budget as a percentage of sales. Some of this is due to when products are picked up and paid for. We will also be increasing prices slightly to compensate for increased costs.						

ACCOUNT NAME: Copier Expense Paper _____	3,448	2,882	566	12,119	8,966	3,153
Paper costs are under budget for the month. The type of printing from the bookstore allowed costs to remain low despite rising paper costs.						

ACCOUNT NAME: Equipment Maintenance _____	824	100	724	4,085	500	3,585
2 print heads were purchased and installed for the printer in September. We are also going to now have a spare printer head on hand for each print head set.						

ACCOUNT NAME: Laminating Expense _____	269	176	93	1,120	998	122
Laminate costs are slightly over budget as the cost of materials have risen dramatically. We will be increasing prices in the coming months to compensate for the cost increases.						

ACCOUNT NAME: Outsourcing Expense _____	5,341	901	4,440	9,893	4,636	5,257
Outsourcing costs are over budget due to the amount of work sent out during the month.						

ACCOUNT NAME: Plotter Expense _____	5,761	1,256	4,505	11,418	5,627	5,791
Plotter costs are over budget for the month due to an increase in plotter paper costs and ink cartridges. We are working to lower ink costs. to keep costs on budget.						