

USSU Summary Income/Loss			
MTD For the month of Oct, 2022			
Description	Actual	Budget	Variance
Administration	61,030	44,671	16,359
Admin-Housing	115	268	(153)
Communications	(912)	(2,847)	1,935
Events - Welcome Week	(2,740)	0	(2,740)
Facilities	39,555	33,567	5,988
Food Centre	(2,670)	(3,247)	577
Help Centre	(2,161)	(4,180)	2,019
Louis'	(15,060)	(14,963)	(97)
Louis'-Entertainment	2,268	(165)	2,433
Marketing Services	2,705	2,230	475
Pride Centre	(3,377)	(4,194)	817
Safewalk/Student Crew	(472)	(2,364)	1,892
Student Governance	(20,551)	(26,625)	6,074
Student Grants	(36)	(8,500)	8,464
USSU Services	(3,169)	(4,062)	893
Womens Center	(2,286)	(3,746)	1,460
XL Design	10,870	1,086	9,784

Totals	63,109	6,929	56,180
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*This is for operating which is through the RBC.

Place Riel (New)	(115,204)	(114,420)	(784)
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*This is Infrastructure which is through the First Nations Bank.

Grand Totals	(52,095)	(107,491)	55,396
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USSU Summary Income/Loss			
YTD for the month of Oct, 2022			
Description	Actual	Budget	Variance
Administration	335,195	305,969	29,226
Admin-Housing	1,243	2,908	(1,665)
Communications	(7,679)	(8,927)	1,248
Events - Welcome Week	3,088	150	2,938
Facilities	85,662	83,626	2,036
Food Centre	(9,041)	(10,112)	1,071
Help Centre	(11,925)	(16,276)	4,351
Louis'	(69,307)	(114,683)	45,376
Louis'-Entertainment	1,756	(690)	2,446
Marketing Services	19,331	21,130	(1,799)
Pride Centre	(14,146)	(16,981)	2,835
Safewalk/Student Crew	(8,154)	(11,060)	2,906
Student Governance	(124,574)	(136,413)	11,839
Student Grants	6,826	(25,500)	32,326
USSU Services	(25,873)	(29,117)	3,244
Womens Center	(14,109)	(16,609)	2,500
XL Design	30,253	4,290	25,963

Grand Totals	198,546	31,705	166,841
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*This is for operating which is through the RBC.

Place Riel (New)	(717,182)	(692,905)	(24,277)
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*This is Infrastructure which is through the First Nations Bank.

Grand Totals	(518,636)	(661,200)	142,564
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USSU ACCOUNTABILITY REPORT

Dept: Administration
 Fin. Stmt Date: October , 2022
 Completed By: Amanda Mitchell

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	148,177	148,548	(371)
Expenses	87,147	103,877	(16,730)
Net Income	61,030	44,671	16,359

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	887,714	888,855	(1,141)
Expenses	552,519	582,886	(30,367)
Net Income	335,195	305,969	29,226

<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>

RECURRING VARIANCES

ACCOUNT NAME: <u>Salaries/Wages</u>	78,417	89,878	(11,461)	394,023	416,913	(22,890)
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CPP, EI, Benefits and staff changes are the factors that makes this line under budget for the year to date.

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Insurance Revenue</u>	75	800	(725)	75	1,795	(1,720)
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Under budget as not as many clubs were holding events, where they needed insurance.

ACCOUNT NAME: <u>Conference Admin</u>		3,800	(3,800)	12,431	17,440	(5,009)
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There were no conferences applied for this month.

ACCOUNT NAME: <u>Hiring Expense</u>	-	700	(700)	0	6,350	(6,350)
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This line is hard to budget, as you never know when you need to hire.

USSU ACCOUNTABILITY REPORT

Dept: Communication
 Fin. Stmt Date: October 2022
 Completed By: Jason Ventnor

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	912	2,847	(1,935)
Net Income	(912)	(2,847)	1,935

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	7,679	8,927	(1,248)
Net Income	(7,679)	(8,927)	1,248

		<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>
*Benchmark	\$500.00						

RECURRING VARIANCES

ACCOUNT NAME: <u>Advertising Expense</u>	505	2,500	(1,995)	3,893	6,300	(2,407)
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The Sheaf decided to have printed copies every three weeks instead of weekly after the budget had been approved.

TIMING VARIANCES

ALL OTHER VARIANCES

USSU ACCOUNTABILITY REPORT

Dept: Events
 Fin. Stmt Date: October 2022
 Completed By: Jason Ventnor

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue			-
Expenses	2,740	-	2,740
Net Income	(2,740)	-	(2,740)

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	32,500	27,500	5,000
Expenses	29,412	27,350	2,062
Net Income	3,088	150	2,938

		<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>
*Benchmark	\$500.00						

RECURRING VARIANCES

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Entertainment</u>	2,740		2,740	5,565	6,500	(935)
Correction from last month. City said we paid for the stage - we didn't.						

USSU ACCOUNTABILITY REPORT

Dept: Facilities
 Fin. Stmt Date: October 2022
 Completed By: Stefanie Ewen

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	87,160	86,693	467
Expenses	47,605	53,126	(5,521)
Net Income	39,555	33,567	5,988

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	402,588	400,975	1,613
Expenses	316,926	317,349	(423)
Net Income	85,662	83,626	2,036

		<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>

*Benchmark \$750.00

RECURRING VARIANCES

ACCOUNT NAME: <u>Rent - Commercial Based - Facilities</u>	36,065	38,893	(2,828)	192,196	199,613	(7,417)
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The Treats location did not reopen after COVID when the building reopened. This renewal lease, was incorporated into the budget.

ACCOUNT NAME: <u>Rent -Occupancy Based - Facilities</u>	23,657	22,867	790	141,944	137,202	4,742
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Occupancy Rent for 2022-23 has been calculated and is higher than what was budgeted. This will be recurring all year.

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Rent - Room/Space Rental Revenue</u>	7,870	6,000	1,870	8,000	6,150	1,850
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Imaginus poster sale paid full amount - it was budgeted for a slight decrease in space rental.

ACCOUNT NAME: <u>Legal Fees</u>	2,077	400	1,677	3,402	2,400	1,002
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Legal invoices are higher than budgeted due to some lease issues that are being worked through.

ACCOUNT NAME: <u>Repairs & Maintenance</u>	3,430	7,811	(4,381)	55,563	50,434	5,129
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There were less repairs than budgeted for, but YTD we are still over budget. No major repairs this month.

ACCOUNT NAME: <u>Utilities</u>	19,054	21,607	(2,553)	118,137	115,570	2,567
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Utilities were slightly lower than budget this month, but continue to be a bit high YTD.

USSU ACCOUNTABILITY REPORT

Dept: Food Centre
 Fin. Stmt Date: October 2022
 Completed By: Jason Kovitch

For the Month:	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	2,670	3,247	(577)
Net Income	(2,670)	(3,247)	577

For the Year:	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	9,041	10,112	(1,071)
Net Income	(9,041)	(10,112)	1,071

		<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>
*Benchmark	\$300.00						

RECURRING VARIANCES

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Events</u>	76	900	(824)	402	1,100	(698)
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This line is under budget as the market ran clean in October with minimal waste. There were also fewer expenses for Trick or Eat than anticipated. There will be some additional costs for that event coming in November for this event.

USSU ACCOUNTABILITY REPORT

Dept: Help Centre
 Fin. Stmt Date: October , 2022
 Completed By: Jason Kovitch

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	2,161	4,180	(2,019)
Net Income	(2,161)	(4,180)	2,019

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	11,925	16,276	(4,351)
Net Income	(11,925)	(16,276)	4,351

		<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>
*Benchmark	\$300.00						

RECURRING VARIANCES

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Events/Speakers</u>	183	600	(417)	226	1,650	(1,424)
This line is under budget as costs were lower than expected for Mental Health Awareness Week. We did not get charged for Mental Health First Aid and there were no speaker costs for the event.						
ACCOUNT NAME: <u>Training</u>	-	1,120	(1,120)	-	1,670	(1,670)
There was ASIST Training budgeted for in October, but the facilitator was unable to put together a training program fo us.						

USSU ACCOUNTABILITY REPORT

Dept: Louis' Entertainment
 Fin. Stmt Date: October 2022
 Completed By: Dan Smolinski

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	2,500	5,500	(3,000)
Expenses	232	5,665	(5,433)
Net Income	2,268	(165)	2,433

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	6,300	17,500	(11,200)
Expenses	4,544	18,190	(13,646)
Net Income	1,756	(690)	2,446

*Benchmark \$750.00

<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>

RECURRING VARIANCES

TIMING VARIANCES

ACCOUNT NAME: <u>Salaries And Wages</u>	-	2,200	(2,200)	3,150	7,800	(4,650)
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This is a timing variance as there is no bill here for production services for October.

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Ticket Sales</u>	-	3,000	(3,000)	-	8,000	(8,000)
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Louis' held no concertes this month hence no ticket sales.

ACCOUNT NAME: <u>Entertainment Live</u>	-	2,600	(2,600)	-	7,100	(7,100)
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There were no costs for shows at Louis' as all events were hosted by other parties.

USSU ACCOUNTABILITY REPORT

Dept: Louis'
 Fin. Stmt Date: October 2022
 Completed By: Dan Smolinski

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	114,248	134,808	20,560
Expenses	129,308	149,771	(20,463)
Net Income	(15,060)	(14,963)	(97)

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	599,657	604,830	(5,173)
Expenses	668,964	719,513	(50,549)
Net Income	(69,307)	(114,683)	45,376

	<u>MONTH</u>			<u>YEAR TO DATE</u>		
	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
COS						
Bottled Beer	12%	35%	-23%	30%	35%	-5%
Draft	53%	44%	9%	44%	44%	0%
Food	47%	40%	7%	37%	40%	-3%
Liquor	17%	27%	-10%	21%	27%	-6%
Non Alcoholic	41%	40%	1%	65%	40%	25%
Prepared Bev-Loft	46%	31%	15%	31%	31%	0%

*Benchmark - COS	2%		<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
*Benchmark	\$750.00		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>

RECURRING VARIANCES

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Sales- Bottled Beer</u>	20,789	16,545	4,244	120,876	97,546	23,330
Beer sales were higher than forecasted this month due to some excellent football games with warmer weather for the season.						
ACCOUNT NAME: <u>Sales - Draft Beer</u>	16,732	17,644	(912)	65,615	65,750	(135)
Draft beer sales were slightly lower than predicted by nearly dead-on YTD. As midterms set in our Burger And Beer nights cooled off a bit.						
ACCOUNT NAME: <u>Sales - Food</u>	52,206	67,844	(15,638)	287,951	309,816	(21,865)
Food sales were slightly below budget as we were slower than predicted with day-to-day business for the month. The weekends were kept busy with concerts which yield virtually no food sales as well as football games.						
ACCOUNT NAME: <u>Special Event Rev</u>	900	4,500	(3,600)	15,095	18,300	(3,205)
Fewer events with room rentals were booked in this month including student events like trivia nights and drag shows.						
ACCOUNT NAME: <u>Prepared Loft Beverage Sales</u>	6,161	9,077	(2,916)	26,035	34,593	(8,558)
Coffee sales were slow in the Loft in October with less day-to-day foot traffic as midterms set in.						
ACCOUNT NAME: <u>COS - Bottled Beer</u>	2,389	5,791	(3,402)	36,756	34,141	2,615
Bottled beer costs are low this month and this was a correction from last month. YTD is low but accurate with the stadium volume and price point.						
ACCOUNT NAME: <u>COS - Draft Beer</u>	8,817	7,763	1,054	28,690	28,930	(240)
Draft beer costs are higher than usual this month and we are looking into the inventory counts to see if something was missed. Costs on this line are still holding well YTD. As beer prices go up we may look to increase the prices in the new year.						
ACCOUNT NAME: <u>COS - Food</u>	24,384	27,138	(2,754)	106,941	123,926	(16,985)
Food costs are high this month and that is likely due to a fresh set of eyes (Jordan, our new chef) doing his first inventory. YTD we are holding well and we'll likely see a correction next month.						
ACCOUNT NAME: <u>COS - Liquor</u>	2,274	3,227	(953)	14,513	13,124	1,389
Liquor costs remain low, especially with the lion's share being stadium vodka sales which cost us \$.69 cents a drink without mix.						
ACCOUNT NAME: <u>COS - Non-Alc</u>	1,076	1,586	(510)	7,476	5,526	1,950
Spiking non-alc costs cooled off this month as we see hot beverage sales go up in the stadium. Our coffee and hot chocolate have very low COS.						
ACCOUNT NAME: <u>COS - Prepared Beverage</u>	1,458	2,814	(1,356)	7,727	10,723	(2,996)
Loft prepared beverage costs are high this month and fine YTD. We have some new folks doing the inventory with the changing of staff and we are learning the process. Look for this to likely bounce back next month as nothing has really changed in the Loft and costs are usually excellent in the operation.						
ACCOUNT NAME: <u>Repairs and Maintenance</u>	131	1,200	(1,069)	6,009	5,200	809
Fewer repairs were needed this month compared to other months. YTD we are above budget.						
ACCOUNT NAME: <u>Salaries And Wages</u>	64,919	71,274	(6,355)	308,233	332,459	(24,226)
I'd like to say that us being below budget on this line has to do with excellent management but it's more likely just due to staff illness. Look for this trend to continue in the next few months.						
ACCOUNT NAME: <u>Special Events</u>	415	1,750	(1,335)	7,897	9,250	(1,353)
October had fewer events than budgeted for and thus we used fewer special event dollars than budgeted for.						

USSU ACCOUNTABILITY REPORT

Dept: Pride Centre
 Fin. Stmt Date: October 2022
 Completed By: Jason Kovitch

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	3,377	4,194	(817)
Net Income	(3,377)	(4,194)	817

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	14,146	16,981	(2,835)
Net Income	(14,146)	(16,981)	2,835

		<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>
*Benchmark	\$300.00						

RECURRING VARIANCES

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Training</u>	-	840	(840)	-	1,390	(1,390)
There was ASIST Training budgeted for in October, but the facilitator was unable to put together a training program for us.						

USSU ACCOUNTABILITY REPORT

Dept: Stud. Crew/Safewalk
 Fin. Stmt Date: October 2022
 Completed By: Jason K

For the Month:	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	6,213	5,625	588
Expenses	6,685	7,989	(1,304)
Net Income	(472)	(2,364)	1,892

For the Year:	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	8,917	12,675	(3,758)
Expenses	17,071	23,735	(6,664)
Net Income	(8,154)	(11,060)	2,906

*Benchmark	\$300.00	<u>MTD</u> <u>ACTUAL</u>	<u>MTD</u> <u>BUDGET</u>	<u>MTD</u> <u>VARIANCE</u>	<u>YTD</u> <u>ACTUAL</u>	<u>YTD</u> <u>BUDGET</u>	<u>YTD</u> <u>VARIANCE</u>
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RECURRING VARIANCES

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Student Crew Revenue</u>	6,213	5,625	588	8,917	12,675	(3,758)
Revenues are slightly over budget due to Late Night Study hours being a bit higher and some September hours being billed late.						

ACCOUNT NAME: <u>Salaries and Wages</u>	5,668	6,797	(1,129)	10,152	15,696	(5,544)
Wages are slightly under budget as there were a few hours unable to be paid that will be carried over to the next month.						

USSU ACCOUNTABILITY REPORT

Dept: Stud. Governance
 Fin. Stmt Date: October 2022
 Completed By: Lia Storey Gamble

For the Month:	Actual	Budget	Variance
Revenue	0	0	0
Expenses	20,551	26,625	(6,074)
Net Income	(20,551)	(26,625)	6,074

For the Year:	Actual	Budget	Variance
Revenue	0	0	0
Expenses	124,574	136,413	(11,839)
Net Income	(124,574)	(136,413)	11,839

*Benchmark	500	<u>MTD</u> <u>ACTUAL</u>	<u>MTD</u> <u>BUDGET</u>	<u>MTD</u> <u>VARIANCE</u>	<u>YTD</u> <u>ACTUAL</u>	<u>YTD</u> <u>BUDGET</u>	<u>YTD</u> <u>VARIANCE</u>
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RECURRING VARIANCES

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: By Election		0	3,075	(3,075)	0	-3,075	-3,075
No by election							
ACCOUNT NAME: Projects-Exec		1,515	3,000	-1,485	10,312	18,725	-8,413
Slow down in projects							
ACCOUNT NAME: Socials-USC		390	1,200	(810)	1,326	2,400	(1,074)
Some colleges had not elected reps yet							

USSU ACCOUNTABILITY REPORT

Dept: USSU Services
 Fin. Stmt Date: October 2022
 Completed By: Jason Kovitch

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	2,874	1,805	1,069
Expenses	6,043	5,867	176
Net Income	(3,169)	(4,062)	893

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	10,417	7,350	3,067
Expenses	36,290	36,467	(177)
Net Income	(25,873)	(29,117)	3,244

		<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>
*Benchmark	\$500.00						

RECURRING VARIANCES

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Table Rentals</u>	2,700	1,500	1,200	8,950	4,500	4,450
Table rentals are over budget due to an increase in bookings from businesses. Businesses vary from RBC, greenhouses, to various community organizations.						

USSU ACCOUNTABILITY REPORT

Dept: Womens Centre
 Fin. Stmt Date: October 2022
 Completed By: Jason Kovitch

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	2,286	3,746	(1,460)
Net Income	(2,286)	(3,746)	1,460

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	14,109	16,609	(2,500)
Net Income	(14,109)	(16,609)	2,500

		<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>
*Benchmark	\$300.00						

RECURRING VARIANCES

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Training</u>	-	840	(840)	-	1,390	(1,390)
There was ASIST Training budgeted for in October, but the facilitator was unable to put together a training program fo us.						

USSU ACCOUNTABILITY REPORT

Dept: XL Design
 Fin. Stmt Date: October 2022
 Completed By: Jason Kovlich

For the Month:	Actual	Budget	Variance
Revenue	35,055	20,102	14,953
Expenses	24,185	19,016	5,169
Net Income	10,870	1,086	9,784

For the Year:	Actual	Budget	Variance
Revenue	168,285	115,491	52,794
Expenses	138,032	111,201	26,831
Net Income	30,253	4,290	25,963

		MTD	MTD	MTD	YTD	YTD	YTD
		ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE

*Benchmark \$500.00

RECURRING VARIANCES

TIMING VARIANCES

ACCOUNT NAME: Outsourcing Expense 299 850 (551) 10,192 5,486 4,706
 Outsourcing expenses are low due to a timing variance, as expenses for some jobs were accounted for last month.

ALL OTHER VARIANCES

ACCOUNT NAME: Banner Stand Revenue 3,475 5,778 (2,303) 11,258 14,740 (3,482)
 Banner stand revenues are under budget despite orders for the World Mining Competition and various departments on campus.

ACCOUNT NAME: Finishing Revenue 1,102 355 747 4,850 5,060 (210)
 Finishing revenues are over budget as many of the jobs printed in October required cutting, drilling holes, and folding. We charge \$1.00 to \$30.00 depending on what work needs to be done.

ACCOUNT NAME: Color Copier Revenue 15,792 9,022 6,770 80,423 53,854 26,569
 Copier revenues are well over budget for the month due to continued production of U of S Bookstore textbook materials. This work began late in the month for the Winter Term materials.

ACCOUNT NAME: Outsourcing Revenue 2,730 1,000 1,730 15,970 6,453 9,517
 Outsourcing is over budget for the month as we had to send out jobs for envelopes for AI Hattie insurance, Slickers for Rhys Hipperson, inventory labels for FMD, and post cards for Prairie Proud.

ACCOUNT NAME: Plotter Revenue 10,555 3,460 7,095 48,500 29,037 19,463
 Plotter revenues are well over budget due to some large plotter jobs for poster conferences and a large poster order for the Department of Music. There were also engineering drawing printing production jobs for Ecoel electric, Hipperson Construction, Printerworld and Quorex. Finally there was student conference printing for College of Medicine, Physics, and Engineering.

ACCOUNT NAME: Copier Expense Paper 2,468 1,804 664 14,587 10,770 3,817
 Paper costs are under budget for the month. A portion of this is a correction from last month. The rest is due to excellent control of products and hunting for reasonably cost paper as prices continue to rise.

ACCOUNT NAME: Copier Expense Service 3,662 2,526 1,136 18,068 15,080 2,988
 Click charges are under budget as the operation is using the 5100 more for B&W production printing as its click charge is cheaper. Colour printing production is done on the 7100 as it is faster and better quality.

ACCOUNT NAME: Laminating Expense 95 77 18 1,215 1,075 140
 Laminating expense is under budget for the month partially due to a correction from last month when costs were high. We also used up old rolls that had 10-20 linear feet left that were in our discard pile from over the years as we are trying to minimize materials being saved and stored.

ACCOUNT NAME: Plotter Expense 5,128 761 4,367 16,546 6,388 10,158
 Plotter costs are over budget for the month. Ink cartridges, print heads, and paper costs continue to rise. We have shifted our basic bond paper from Printerworld to spicers, as we can save going forward. A portion of the high cost can also be attributed to timing discrepancies as Printerworld was sending their invoices 3-6 weeks late. This issue should be eradicated moving forward.

ACCOUNT NAME: Office Expense 989 65 924 1,821 390 1,431
 This line is over budget due to the purchasing of packaging materials from spicers, letter head, and business card boxes in variety of sizes and capacities. few misc expenses, a new mouse, markers for around the shop for labelling materials and orders.