

| USSU Summary Income/Loss | | | |
|---------------------------------------|---------------|---------------|-----------------|
| MTD For the month of Nov, 2022 | | | |
| Description | Actual | Budget | Variance |
| Administration | 73,292 | 62,215 | 11,077 |
| Admin-Housing | 128 | 179 | (51) |
| Communications | (954) | (2,348) | 1,394 |
| Events - Welcome Week | 0 | 0 | 0 |
| Facilities | 2,337 | 23,881 | (21,544) |
| Food Centre | (2,352) | (2,279) | (73) |
| Help Centre | (2,055) | (3,067) | 1,012 |
| Louis' | (26,728) | (31,121) | 4,393 |
| Louis'-Entertainment | 968 | (465) | 1,433 |
| Marketing Services | 2,705 | 2,230 | 475 |
| Pride Centre | (955) | (2,585) | 1,630 |
| Safewalk/Student Crew | (4,537) | (2,421) | (2,116) |
| Student Governance | (25,734) | (30,640) | 4,906 |
| Student Grants | (126) | (7,400) | 7,274 |
| USSU Services | (5,786) | (5,261) | (525) |
| Womens Center | (2,331) | (2,832) | 501 |
| XL Design | 4,117 | 1,152 | 2,965 |
| Totals | 11,989 | (762) | 12,751 |

*This is for operating which is through the RBC.

| | | | |
|---------------------|------------------|------------------|---------------|
| Place Riel (New) | (115,882) | (115,640) | (242) |
| Grand Totals | (103,893) | (116,402) | 12,509 |

*This is Infrastructure which is through the First Nations Bank.

| USSU Summary Income/Loss | | | |
|---------------------------------------|---------------|---------------|-----------------|
| YTD for the month of Nov, 2022 | | | |
| Description | Actual | Budget | Variance |

| | | | |
|-----------------------|----------------|---------------|----------------|
| Administration | 408,488 | 368,184 | 40,304 |
| Admin-Housing | 1,371 | 3,087 | (1,716) |
| Communications | (8,634) | (11,275) | 2,641 |
| Events - Welcome Week | 3,088 | 150 | 2,938 |
| Facilities | 86,953 | 107,507 | (20,554) |
| Food Centre | (11,390) | (12,391) | 1,001 |
| Help Centre | (13,981) | (19,343) | 5,362 |
| Louis' | (96,253) | (145,804) | 49,551 |
| Louis'-Entertainment | 2,724 | (1,155) | 3,879 |
| Marketing Services | 22,036 | 23,360 | (1,324) |
| Pride Centre | (15,105) | (19,566) | 4,461 |
| Safewalk/Student Crew | (12,694) | (13,481) | 787 |
| Student Governance | (150,309) | (167,053) | 16,744 |
| Student Grants | 6,700 | (32,900) | 39,600 |
| USSU Services | (31,661) | (34,378) | 2,717 |
| Womens Center | (16,441) | (19,441) | 3,000 |
| XL Design | 34,366 | 5,442 | 28,924 |
| Grand Totals | 209,258 | 30,943 | 178,315 |

*This is for operating which is through the RBC.

| | | | |
|---------------------|------------------|------------------|----------------|
| Place Riel (New) | (833,064) | (808,545) | (24,519) |
| Grand Totals | (623,806) | (777,602) | 153,796 |

*This is Infrastructure which is through the First Nations Bank.

USSU ACCOUNTABILITY REPORT

Dept: Administration
 Fin. Stmt Date: November, 2022
 Completed By: Amanda Mitchell

| <u>For the Month:</u> | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
|-----------------------|---------------|---------------|-----------------|
| Revenue | 148,177 | 148,548 | (371) |
| Expenses | 87,147 | 103,877 | (16,730) |
| Net Income | 61,030 | 44,671 | 16,359 |

| <u>For the Year:</u> | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
|----------------------|---------------|---------------|-----------------|
| Revenue | 887,714 | 888,855 | (1,141) |
| Expenses | 552,519 | 582,886 | (30,367) |
| Net Income | 335,195 | 305,969 | 29,226 |

| <u>MTD</u> | <u>MTD</u> | <u>MTD</u> | <u>YTD</u> | <u>YTD</u> | <u>YTD</u> |
|---------------|---------------|-----------------|---------------|---------------|-----------------|
| <u>ACTUAL</u> | <u>BUDGET</u> | <u>VARIANCE</u> | <u>ACTUAL</u> | <u>BUDGET</u> | <u>VARIANCE</u> |

RECURRING VARIANCES

| | | | | | | |
|--------------------------------------------|--------|--------|---------|---------|---------|----------|
| ACCOUNT NAME: <u>Salaries/Wages</u> | 61,611 | 71,510 | (9,899) | 455,633 | 488,423 | (32,790) |
|--------------------------------------------|--------|--------|---------|---------|---------|----------|

CPP, EI, Benefits and staff changes are the factors that makes this line under budget for the year to date.

TIMING VARIANCES

| | | | | | | |
|---------------------------------------|-------|-------|-------|--------|--------|-------|
| ACCOUNT NAME: <u>Utilities</u> | 5,474 | 2,539 | 2,935 | 20,826 | 17,444 | 3,382 |
|---------------------------------------|-------|-------|-------|--------|--------|-------|

This is a timing variance as the air conditioning expense came earlier than budget for.

ALL OTHER VARIANCES

| | | | | | | |
|----------------------------------------------|---|-------|---------|--------|--------|---------|
| ACCOUNT NAME: <u>Conference Admin</u> | - | 3,140 | (3,140) | 12,431 | 20,580 | (8,149) |
|----------------------------------------------|---|-------|---------|--------|--------|---------|

There were no conferences applied for this month.

USSU ACCOUNTABILITY REPORT

Dept: Communication
 Fin. Stmt Date: November 2022
 Completed By: Jason Ventnor

| For the Month: | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
|-----------------------|---------------|---------------|-----------------|
| Revenue | - | - | - |
| Expenses | 954 | 2,348 | (1,394) |
| Net Income | (954) | (2,348) | 1,394 |

| For the Year: | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
|----------------------|---------------|---------------|-----------------|
| Revenue | - | - | - |
| Expenses | 8,634 | 11,275 | (2,641) |
| Net Income | (8,634) | (11,275) | 2,641 |

| | | <u>MTD</u> | <u>MTD</u> | <u>MTD</u> | <u>YTD</u> | <u>YTD</u> | <u>YTD</u> |
|--|--|---------------|---------------|-----------------|---------------|---------------|-----------------|
| | | <u>ACTUAL</u> | <u>BUDGET</u> | <u>VARIANCE</u> | <u>ACTUAL</u> | <u>BUDGET</u> | <u>VARIANCE</u> |

*Benchmark **\$500.00**

RECURRING VARIANCES

| | | | | | | |
|------------------------------------------------------------------------------------------------------------------|-----|-------|---------|-------|-------|---------|
| ACCOUNT NAME: <u>Advertising Expense</u> | 510 | 2,000 | (1,490) | 4,403 | 8,300 | (3,897) |
| The Sheaf decided to have printed copies every three weeks instead of weekly after the budget had been approved. | | | | | | |

TIMING VARIANCES

ALL OTHER VARIANCES

USSU ACCOUNTABILITY REPORT

Dept: Facilities
 Fin. Stmt Date: November 2022
 Completed By: Stefanie Ewen

| <u>For the Month:</u> | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
|-----------------------|---------------|---------------|-----------------|
| Revenue | 76,676 | 78,477 | (1,801) |
| Expenses | 74,339 | 54,596 | 19,743 |
| Net Income | 2,337 | 23,881 | (21,544) |

| <u>For the Year:</u> | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
|----------------------|---------------|---------------|-----------------|
| Revenue | 478,217 | 479,452 | (1,235) |
| Expenses | 391,264 | 371,945 | 19,319 |
| Net Income | 86,953 | 107,507 | (20,554) |

| *Benchmark | \$750.00 | <u>MTD</u> <u>ACTUAL</u> | <u>MTD</u> <u>BUDGET</u> | <u>MTD</u> <u>VARIANCE</u> | <u>YTD</u> <u>ACTUAL</u> | <u>YTD</u> <u>BUDGET</u> | <u>YTD</u> <u>VARIANCE</u> |
|------------|----------|-----------------------------|-----------------------------|-------------------------------|-----------------------------|-----------------------------|-------------------------------|
|------------|----------|-----------------------------|-----------------------------|-------------------------------|-----------------------------|-----------------------------|-------------------------------|

RECURRING VARIANCES

ACCOUNT NAME: Rent - Commercial Based - Facilities 36,309 38,894 (2,585) 227,458 238,507 (11,049)
 The Treats location did not reopen after COVID when the building reopened. This renewal lease, was incorporated into the budget.

ACCOUNT NAME: Rent -Occupancy Based - Facilities 23,657 22,867 790 165,601 160,069 5,532
 Occupancy Rent for 2022-23 has been calculated and is higher than what was budgeted. This will be recurring all year.

TIMING VARIANCES

ACCOUNT NAME: Utilities 40,691 19,603 21,088 158,829 135,173 23,656
 This is a timing variance. The Air Conditioning invoice came in earlier than budgeted. Annual A/C invoice was \$21,744
 This will correct itself in January 2023

ALL OTHER VARIANCES

ACCOUNT NAME: Janitorial - Facilities 19,682 22,375 (2,693) 142,379 150,992 (8,613)
 CUPE Negotiations are still ongoing, but an increase was budgeted for in anticipation of negotiations. This has not been finalized yet.
 One part time position is still vacant.

ACCOUNT NAME: Repairs & Maintenance 11,481 9,050 2,431 67,043 59,484 7,559
 There was a gas leak in Louis' kitchen that needed a valve replaced which was approx \$1500 that was unbudgeted as routine maint.
 There were also bulkhead repairs due to a ceiling leak that cost \$970.

USSU ACCOUNTABILITY REPORT

Dept: Food Centre
 Fin. Stmt Date: November 2022
 Completed By: Jason Kovitch

| <u>For the Month:</u> | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
|-----------------------|---------------|---------------|-----------------|
| Revenue | - | - | - |
| Expenses | 2,352 | 2,279 | 73 |
| Net Income | (2,352) | (2,279) | (73) |

| <u>For the Year:</u> | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
|----------------------|---------------|---------------|-----------------|
| Revenue | - | - | - |
| Expenses | 11,390 | 12,391 | (1,001) |
| Net Income | (11,390) | (12,391) | 1,001 |

| | | <u>MTD</u> | <u>MTD</u> | <u>MTD</u> | <u>YTD</u> | <u>YTD</u> | <u>YTD</u> |
|------------|----------|---------------|---------------|-----------------|---------------|---------------|-----------------|
| | | <u>ACTUAL</u> | <u>BUDGET</u> | <u>VARIANCE</u> | <u>ACTUAL</u> | <u>BUDGET</u> | <u>VARIANCE</u> |
| *Benchmark | \$300.00 | | | | | | |

RECURRING VARIANCES

TIMING VARIANCES

| | | | | | | |
|-----------------------------------------------------------------------------------------|-----|----|-----|-------|-------|-------|
| ACCOUNT NAME: <u>Utilities</u> | 381 | 59 | 322 | 1,440 | 1,793 | (353) |
| This is a timing variance as the air conditioning expense came earlier than budget for. | | | | | | |

ALL OTHER VARIANCES

USSU ACCOUNTABILITY REPORT

Dept: Help Centre
 Fin. Stmt Date: November , 2022
 Completed By: Jason Kovitch

| <u>For the Month:</u> | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
|-----------------------|---------------|---------------|-----------------|
| Revenue | - | - | - |
| Expenses | 2,055 | 3,067 | (1,012) |
| Net Income | (2,055) | (3,067) | 1,012 |

| <u>For the Year:</u> | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
|----------------------|---------------|---------------|-----------------|
| Revenue | - | - | - |
| Expenses | 13,981 | 19,343 | (5,362) |
| Net Income | (13,981) | (19,343) | 5,362 |

| | | <u>MTD</u> | <u>MTD</u> | <u>MTD</u> | <u>YTD</u> | <u>YTD</u> | <u>YTD</u> |
|------------|----------|---------------|---------------|-----------------|---------------|---------------|-----------------|
| | | <u>ACTUAL</u> | <u>BUDGET</u> | <u>VARIANCE</u> | <u>ACTUAL</u> | <u>BUDGET</u> | <u>VARIANCE</u> |
| *Benchmark | \$300.00 | | | | | | |

RECURRING VARIANCES

TIMING VARIANCES

ALL OTHER VARIANCES

| | | | | | | |
|--------------------------------------|---|-----|-------|---|-------|---------|
| ACCOUNT NAME: <u>Training</u> | - | 400 | (400) | - | 2,070 | (2,070) |
|--------------------------------------|---|-----|-------|---|-------|---------|

We had budgeted funds for miscellaneous training that we can pay to have volunteers take during the term. There have been limited opportunities as Student Wellness is offering less programs and when they do, they do not charge us for the training.

USSU ACCOUNTABILITY REPORT

Dept: Louis'
 Fin. Stmt Date: November 2022
 Completed By: Dan Smolinski

| <u>For the Month:</u> | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
|-----------------------|---------------|---------------|-----------------|
| Revenue | 122,187 | 116,761 | 5,426 |
| Expenses | 148,915 | 147,882 | 1,033 |
| Net Income | (26,728) | (31,121) | 4,393 |

| <u>For the Year:</u> | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
|----------------------|---------------|---------------|-----------------|
| Revenue | 721,841 | 721,591 | 250 |
| Expenses | 818,094 | 867,395 | (49,301) |
| Net Income | (96,253) | (145,804) | 49,551 |

| | <u>MONTH</u> | | | <u>YEAR TO DATE</u> | | |
|-------------------|---------------|---------------|-----------------|---------------------|---------------|-----------------|
| | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
| COS | | | | | | |
| Bottled Beer | 82% | 35% | 47% | 34% | 35% | -1% |
| Draft | 46% | 44% | 2% | 44% | 44% | 0% |
| Food | 39% | 40% | -1% | 37% | 40% | -3% |
| Liquor | 20% | 23% | -3% | 21% | 24% | -3% |
| Non Alcoholic | 48% | 40% | 8% | 58% | 40% | 18% |
| Prepared Bev-Loft | 26% | 31% | -5% | 29% | 31% | -2% |

| <u>*Benchmark - COS</u> | <u>2%</u> | <u>MTD</u> | <u>MTD</u> | <u>MTD</u> | <u>YTD</u> | <u>YTD</u> | <u>YTD</u> |
|-------------------------|-----------------|---------------|---------------|-----------------|---------------|---------------|-----------------|
| <u>*Benchmark</u> | <u>\$750.00</u> | <u>ACTUAL</u> | <u>BUDGET</u> | <u>VARIANCE</u> | <u>ACTUAL</u> | <u>BUDGET</u> | <u>VARIANCE</u> |

RECURRING VARIANCES

TIMING VARIANCES

ACCOUNT NAME: Sponsorship Revenue 8,025 - 8,025 8,413 9,000 (587)
 Welcome Week sponsorship that we budgeted for in September came in November.

ACCOUNT NAME: COS Bottled Beer 7,501 3,764 3,737 44,257 37,905 6,352
 Bottled beer costs are over budget as a BDL invoice from September was found and accounted for in November. The costs for the year to date are right on budget at 34%

ALL OTHER VARIANCES

ACCOUNT NAME: Sales- Bottled Beer 9,085 10,755 (1,670) 129,961 108,301 21,660
 Bottled beer sales were close to budget this month but slightly down due to a cold Hardy Cup at the stadium. YTD the sales are up.

ACCOUNT NAME: Sales - Draft Beer 16,985 15,632 1,353 82,599 81,382 1,217
 Draft beer sales were excellent this month and a lot has to do with the success of Burger and Beer night.

ACCOUNT NAME: Sales - Food 63,615 61,233 2,382 351,565 371,049 (19,484)
 Food sales were slightly higher than budget this month likely due to a wedding early in the month.

ACCOUNT NAME: Special Event Revenue 2,000 3,500 (1,500) 17,095 21,800 (4,705)
 Louis' had fewer events with room rental fees this month.

ACCOUNT NAME: Prepared Loft Beverage Sales 5,136 7,895 (2,759) 31,170 42,488 (11,318)
 Loft beverage sales declined this month and are down YTD. Foot traffic is still high but sales are down.

ACCOUNT NAME: COS Liquor 2,796 3,146 (350) 17,309 16,270 1,039
 Liquor costs were on point this month with the help of vodka sales at the foot ball game which yeild a low cost of sale.

ACCOUNT NAME: COS Non Alc 1,575 1,178 397 9,051 6,704 2,347
 Non-alc is high as usual, this likley again pertains to our liquor sales.

ACCOUNT NAME: COS Prepared Beverage 1,349 2,447 (1,098) 9,076 13,170 (4,094)
 Loft prepared bev saw a bounce-back from the previous month. We are still below 2 points YTD.

ACCOUNT NAME: Food & Beverage Supplies 320 2,000 (1,680) 9,469 9,200 269
 Very few F & B supplies were needed this month which brings us closer to the YTD budget.

ACCOUNT NAME: Janitorial 2,727 4,239 (1,512) 20,315 24,190 (3,875)
 Along with linen rental costs floor mats have increased as well from AlSCO. This month we are behind budget a bit but YTD we are still under.

| | | | | | | |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|--------|---------|---------|---------|----------|
| ACCOUNT NAME: <u>Salaries/Wages & Benefits</u> A lot of our lowered-labour costs actually just pertain to staff illness and running short on labour. This will be similar in December. | 60,692 | 64,601 | (3,909) | 368,924 | 397,060 | (28,136) |
| ACCOUNT NAME: <u>Special Events Expense</u> Linens have increased significantly in price and we are looking to increase the cost to our guests to help offset this. Our Huskie payout for the stadium contract was higher this year as well. | 17,382 | 13,500 | 3,882 | 25,279 | 22,750 | 2,529 |
| ACCOUNT NAME: <u>Utilities</u> Always a moving target on this one. YTD we are really close. | 11,068 | 9,287 | 1,781 | 67,612 | 66,728 | 884 |

USSU ACCOUNTABILITY REPORT

Dept: Louis' Entertainment
 Fin. Stmt Date: November 2022
 Completed By: Dan Smolinski

| <u>For the Month:</u> | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
|-----------------------|---------------|---------------|-----------------|
| Revenue | 1,200 | 5,000 | (3,800) |
| Expenses | 232 | 5,465 | (5,233) |
| Net Income | 968 | (465) | 1,433 |

| <u>For the Year:</u> | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
|----------------------|---------------|---------------|-----------------|
| Revenue | 7,500 | 22,500 | (15,000) |
| Expenses | 4,776 | 23,655 | (18,879) |
| Net Income | 2,724 | (1,155) | 3,879 |

*Benchmark \$750.00

| <u>MTD</u> | <u>MTD</u> | <u>MTD</u> | <u>YTD</u> | <u>YTD</u> | <u>YTD</u> |
|---------------|---------------|-----------------|---------------|---------------|-----------------|
| <u>ACTUAL</u> | <u>BUDGET</u> | <u>VARIANCE</u> | <u>ACTUAL</u> | <u>BUDGET</u> | <u>VARIANCE</u> |

RECURRING VARIANCES

TIMING VARIANCES

| | | | | | | |
|--------------------------------------------|---|-------|---------|-------|--------|---------|
| ACCOUNT NAME: <u>Salaries/Wages</u> | - | 2,200 | (2,200) | 3,150 | 10,000 | (6,850) |
|--------------------------------------------|---|-------|---------|-------|--------|---------|

This is be a timing variance for the month, look for some bills to come in from PR this month for work done in November. They are behind on their billing.

ALL OTHER VARIANCES

| | | | | | | |
|---------------------------------------------|-------|-------|-------|-------|--------|---------|
| ACCOUNT NAME: <u>Backline Rental</u> | 1,200 | 2,000 | (800) | 8,000 | 11,500 | (3,500) |
|---------------------------------------------|-------|-------|-------|-------|--------|---------|

Louis' had fewer rental jobs this month thus we were lower than budgeted for on this line.

| | | | | | | |
|------------------------------------------|---|-------|---------|---|--------|----------|
| ACCOUNT NAME: <u>Ticket Sales</u> | - | 3,000 | (3,000) | - | 11,000 | (11,000) |
|------------------------------------------|---|-------|---------|---|--------|----------|

Louis' did not self-promote any concerts this month.

| | | | | | | |
|------------------------------------------------|---|-------|---------|---|-------|---------|
| ACCOUNT NAME: <u>Entertainment Live</u> | - | 2,600 | (2,600) | - | 9,700 | (9,700) |
|------------------------------------------------|---|-------|---------|---|-------|---------|

Louis' did not self-promote any concerts this month.

USSU ACCOUNTABILITY REPORT

Dept: Pride Centre
 Fin. Stmt Date: November 2022
 Completed By: Jason Kovitch

| <u>For the Month:</u> | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
|-----------------------|---------------|---------------|-----------------|
| Revenue | - | - | - |
| Expenses | 955 | 2,585 | (1,630) |
| Net Income | (955) | (2,585) | 1,630 |

| <u>For the Year:</u> | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
|----------------------|---------------|---------------|-----------------|
| Revenue | - | - | - |
| Expenses | 15,105 | 19,566 | (4,461) |
| Net Income | (15,105) | (19,566) | 4,461 |

| | | <u>MTD</u> | <u>MTD</u> | <u>MTD</u> | <u>YTD</u> | <u>YTD</u> | <u>YTD</u> |
|------------|----------|---------------|---------------|-----------------|---------------|---------------|-----------------|
| | | <u>ACTUAL</u> | <u>BUDGET</u> | <u>VARIANCE</u> | <u>ACTUAL</u> | <u>BUDGET</u> | <u>VARIANCE</u> |
| *Benchmark | \$300.00 | | | | | | |

RECURRING VARIANCES

TIMING VARIANCES

| | | | | | | |
|---------------------------------------------|---------|-----|---------|-----|-------|---------|
| ACCOUNT NAME: <u>Events/Speakers</u> | (1,205) | 200 | (1,405) | 193 | 2,550 | (2,357) |
|---------------------------------------------|---------|-----|---------|-----|-------|---------|

This is a timing variance from last month. We received the ticket sales revenue for the Drag Show in November which resulted in a negative expense for the month. Queerapalooza ended up making money resulting in a net negative expense.

ALL OTHER VARIANCES

USSU ACCOUNTABILITY REPORT

Dept: Stud. Crew/Safewalk
 Fin. Stmt Date: November 2022
 Completed By: Jason K

| <u>For the Month:</u> | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
|-----------------------|---------------|---------------|-----------------|
| Revenue | 3,584 | 3,900 | (316) |
| Expenses | 8,121 | 6,321 | 1,800 |
| Net Income | (4,537) | (2,421) | (2,116) |

| <u>For the Year:</u> | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
|----------------------|---------------|---------------|-----------------|
| Revenue | 12,501 | 16,575 | (4,074) |
| Expenses | 25,195 | 30,056 | (4,861) |
| Net Income | (12,694) | (13,481) | 787 |

| | | <u>MTD</u> | <u>MTD</u> | <u>MTD</u> | <u>YTD</u> | <u>YTD</u> | <u>YTD</u> |
|------------|----------|---------------|---------------|-----------------|---------------|---------------|-----------------|
| | | <u>ACTUAL</u> | <u>BUDGET</u> | <u>VARIANCE</u> | <u>ACTUAL</u> | <u>BUDGET</u> | <u>VARIANCE</u> |
| *Benchmark | \$300.00 | | | | | | |

RECURRING VARIANCES

TIMING VARIANCES

| | | | | | | |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|-------|---------|--------|--------|---------|
| ACCOUNT NAME: <u>Salaries and Wages</u> | 5,668 | 6,797 | (1,129) | 10,152 | 15,696 | (5,544) |
| Wages are over budget due to a timing variance. We were under last month as some employees hours were not paid in October. They were paid in November resulting in a correction. | | | | | | |

| | | | | | | |
|-----------------------------------------------------------------------------------------|-----|-----|-----|-------|-------|-----|
| ACCOUNT NAME: <u>Utilities</u> | 904 | 417 | 487 | 3,414 | 2,862 | 552 |
| This is a timing variance as the air conditioning expense came earlier than budget for. | | | | | | |

ALL OTHER VARIANCES

| | | | | | | |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|-------|-------|--------|--------|---------|
| ACCOUNT NAME: <u>Student Crew Revenue</u> | 3,584 | 3,900 | (316) | 12,501 | 16,575 | (4,074) |
| Revenues are slightly under budget this is due to smaller hours being billed in November due to the reading week and lower late night study hours at the library. | | | | | | |

USSU ACCOUNTABILITY REPORT

Dept: Stud. Governance
 Fin. Stmt Date: November 2022
 Completed By: Lia Storey Gamble

| <u>For the Month:</u> | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
|-----------------------|---------------|---------------|-----------------|
| Revenue | 0 | 0 | 0 |
| Expenses | 25,734 | 30,640 | (4,906) |
| Net Income | (25,734) | (30,640) | 4,906 |

| <u>For the Year:</u> | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
|----------------------|---------------|---------------|-----------------|
| Revenue | 0 | 0 | 0 |
| Expenses | 150,309 | 167,053 | (16,744) |
| Net Income | (150,309) | (167,053) | 16,744 |

| <u>*Benchmark</u> | <u>500</u> | <u>MTD</u> <u>ACTUAL</u> | <u>MTD</u> <u>BUDGET</u> | <u>MTD</u> <u>VARIANCE</u> | <u>YTD</u> <u>ACTUAL</u> | <u>YTD</u> <u>BUDGET</u> | <u>YTD</u> <u>VARIANCE</u> |
|-------------------|------------|-----------------------------|-----------------------------|-------------------------------|-----------------------------|-----------------------------|-------------------------------|
|-------------------|------------|-----------------------------|-----------------------------|-------------------------------|-----------------------------|-----------------------------|-------------------------------|

RECURRING VARIANCES

| <u>TIMING VARIANCES</u> | | | | | | | |
|----------------------------|----------------------------------------------------|--------|--------|--------|---------|---------|--------|
| | | | | | | | |
| <u>ALL OTHER VARIANCES</u> | | | | | | | |
| ACCOUNT NAME: | <u>Develpment-Exec</u> | | | | | | |
| | UCRU lobby week | 4,970 | 6,000 | -1,030 | 9,379 | 7,500 | 1,879 |
| ACCOUNT NAME: | <u>Projects-Exec</u> | | | | | | |
| | Very cost effective events | 1,443 | 2,600 | -1,157 | 11,755 | 21,325 | -9,570 |
| ACCOUNT NAME: | <u>Salaries/Benefits</u> | | | | | | |
| | Benefits accesssed | 16,048 | 15,439 | 609 | 108,283 | 108,073 | 210 |
| ACCOUNT NAME: | <u>Sponsorship-Exec</u> | | | | | | |
| | No sponsorship sent out | 0 | 1,000 | -1,000 | 52 | 3,000 | -2,948 |
| ACCOUNT NAME: | <u>Meeting expensxe AGM-USC</u> | | | | | | |
| | AGM happened | 726 | 1,575 | -849 | 726 | 1,575 | -849 |
| ACCOUNT NAME: | <u>Socials-USC</u> | | | | | | |
| | Only one social happened in the month of November. | 489 | 1,200 | -711 | 1,815 | 3,600 | -1,785 |

USSU ACCOUNTABILITY REPORT

Dept: Stud. Grants
 Fin. Stmt Date: November 2022
 Completed By: Lia Storey Gamble

| For the Month: | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
|-----------------------|---------------|---------------|-----------------|
| Revenue | 1,333 | 600 | 733 |
| Expenses | 1,459 | 7,500 | (6,041) |
| Net Income | (126) | (6,900) | 6,774 |

| For the Year: | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
|----------------------|---------------|---------------|-----------------|
| Revenue | 7,238 | 9,100 | -1,862 |
| Expenses | 538 | 42,000 | -41,462 |
| Net Income | 6,700 | (32,900) | 39,600 |

| *Benchmark | \$500.00 | <u>MTD</u> | <u>MTD</u> | <u>MTD</u> | <u>YTD</u> | <u>YTD</u> | <u>YTD</u> |
|-------------------------------------------------------------|----------|---------------|---------------|-----------------|---------------|---------------|-----------------|
| | | <u>ACTUAL</u> | <u>BUDGET</u> | <u>VARIANCE</u> | <u>ACTUAL</u> | <u>BUDGET</u> | <u>VARIANCE</u> |
| <u>RECURRING VARIANCES</u> | | | | | | | |
| <u>TIMING VARIANCES</u> | | | | | | | |
| <u>ALL OTHER VARIANCES</u> | | | | | | | |
| ACCOUNT NAME: Ratification revenue | | 1,333 | 600 | 733 | 7,238 | 9,100 | (1,862) |
| VP Op Fin sent out an email regarding Ratification payment. | | | | | | | |
| ACCOUNT NAME: Grants-Campus clubs | | 1,430 | 7,500 | (6,070) | 333 | 33,500 | (33,167) |
| Grants were granted but receipt not received. | | | | | | | |

USSU ACCOUNTABILITY REPORT

Dept: USSU Services
 Fin. Stmt Date: November 2022
 Completed By: Jason Kovitch

| <u>For the Month:</u> | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
|-----------------------|---------------|---------------|-----------------|
| Revenue | 1,402 | 805 | 597 |
| Expenses | 7,188 | 6,066 | 1,122 |
| Net Income | (5,786) | (5,261) | (525) |

| <u>For the Year:</u> | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
|----------------------|---------------|---------------|-----------------|
| Revenue | 11,820 | 8,155 | 3,665 |
| Expenses | 43,481 | 42,533 | 948 |
| Net Income | (31,661) | (34,378) | 2,717 |

| | | <u>MTD</u> | <u>MTD</u> | <u>MTD</u> | <u>YTD</u> | <u>YTD</u> | <u>YTD</u> |
|------------|----------|---------------|---------------|-----------------|---------------|---------------|-----------------|
| | | <u>ACTUAL</u> | <u>BUDGET</u> | <u>VARIANCE</u> | <u>ACTUAL</u> | <u>BUDGET</u> | <u>VARIANCE</u> |
| *Benchmark | \$500.00 | | | | | | |

RECURRING VARIANCES

TIMING VARIANCES

ALL OTHER VARIANCES

| | | | | | | |
|------------------------------------------------------------------------------------------|-------|-----|-----|--------|-------|-------|
| ACCOUNT NAME: <u>Table Rentals</u> | 1,158 | 500 | 658 | 10,108 | 5,000 | 5,108 |
| Table rentals are over budget due to revenue from Royal Bank, which was not anticipated. | | | | | | |

| | | | | | | |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|-----|-------|-------|-----|-------|
| ACCOUNT NAME: <u>Office & General</u> | 1,398 | 300 | 1,098 | 1,731 | 725 | 1,006 |
| This line is over budget due to purchase of our Lightspeed point of sale subscription. The timing was different than in previous years and it was missed on budget for this year. | | | | | | |

USSU ACCOUNTABILITY REPORT

Dept: XL Design
 Fin. Stmt Date: November 2022
 Completed By: Jason Kovitch

| <u>For the Month:</u> | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
|-----------------------|---------------|---------------|-----------------|
| Revenue | 28,243 | 21,327 | 6,916 |
| Expenses | 24,126 | 20,175 | 3,951 |
| Net Income | 4,117 | 1,152 | 2,965 |

| <u>For the Year:</u> | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
|----------------------|---------------|---------------|-----------------|
| Revenue | 196,527 | 136,818 | 59,709 |
| Expenses | 162,161 | 131,376 | 30,785 |
| Net Income | 34,366 | 5,442 | 28,924 |

| | <u>MTD</u> | <u>MTD</u> | <u>MTD</u> | <u>YTD</u> | <u>YTD</u> | <u>YTD</u> |
|------------|---------------|---------------|-----------------|---------------|---------------|-----------------|
| *Benchmark | <u>ACTUAL</u> | <u>BUDGET</u> | <u>VARIANCE</u> | <u>ACTUAL</u> | <u>BUDGET</u> | <u>VARIANCE</u> |
| \$500.00 | | | | | | |

RECURRING VARIANCES

TIMING VARIANCES

| | | | | | | |
|-------------------------------------------------------------------------------------------------------------------------|-------|-------|---------|-------|-------|-------|
| ACCOUNT NAME: <u>Laminating Expense</u> | 188 | 218 | (30) | 1,403 | 1,293 | 110 |
| This is a timing variance from last month likely due to an inventory correction. Costs for the YTD are right on budget. | | | | | | |
| ACCOUNT NAME: <u>Outsourcing Expense</u> | 940 | 3,400 | (2,460) | 8,886 | 2,247 | 6,639 |
| Some invoices had late arrivals from previous month resulting in slightly higher than budgeted costs. | | | | | | |
| ACCOUNT NAME: <u>Utilities Expense</u> | 1,459 | 669 | 790 | 5,512 | 4,591 | 921 |
| This is a timing variance as the air conditioning expense came earlier than budget for. | | | | | | |

ALL OTHER VARIANCES

| | | | | | | |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|--------|---------|--------|--------|---------|
| ACCOUNT NAME: <u>Colour Copier Revenue</u> | 12,672 | 10,130 | 2,542 | 93,094 | 63,984 | 29,110 |
| Over budget for the month due to variety of campus wide printing. With the Campus clients return we will continue to be over budgeted for the year. Large jobs in the month included: College of Medicine annual report, event printing for College of Medicine, GIWS, and WCVM | | | | | | |
| ACCOUNT NAME: <u>Outsourcing Revenue</u> | 738 | 4,000 | (3,262) | 16,707 | 10,453 | 6,254 |
| Revenue is under budget as we did not have many clients requiring unique services this month that required us to send jobs out. | | | | | | |
| ACCOUNT NAME: <u>Plotter Revenue</u> | 11,759 | 2,200 | 9,559 | 60,259 | 31,237 | 29,022 |
| Revenues are well over budget as we had a large conference poster presentation order of over 50 posters, and other conference materials for Inspire Usask. All other revenue continued to be from individual orders for conference poster presentations. We also continue to grow business for engineering drawing printing as our list of clients grows. | | | | | | |
| ACCOUNT NAME: <u>Typesetting Revenue</u> | 181 | 2,890 | (2,709) | 1,415 | 4,457 | (3,042) |
| This is a budgeting error as the budgeted figure was set far too high. The budgeted total is meant to read \$289. | | | | | | |
| ACCOUNT NAME: <u>Bannerstand Expense</u> | 202 | 104 | 98 | 3,905 | 4,084 | (179) |
| Expenses are under budget at 16% for the month. Costs are down the past couple of months as price changes were made in order to keep costs in check. | | | | | | |
| ACCOUNT NAME: <u>Copier Expense Paper</u> | 2,043 | 2,026 | 17 | 16,630 | 12,796 | 3,834 |
| Paper costs are under budget as a percentage of sales. We have worked to adjust pricing and find the best priced product for the operation. | | | | | | |
| ACCOUNT NAME: <u>Copier Expense Service</u> | 3,099 | 2,836 | 263 | 21,166 | 17,916 | 3,250 |
| Click charges are under slightly under budget for the month. Again work has been done to ensure pricing is in line with costs. | | | | | | |
| ACCOUNT NAME: <u>Plotter Expense</u> | 1,892 | 484 | 1,408 | 6,872 | 11,566 | (4,694) |
| Plotter expenses are under budget for month at 16%. We are working to get costs down with pricing adjustments. | | | | | | |
| ACCOUNT NAME: <u>Equipment Expense</u> | 1,391 | 100 | 1,291 | 5,108 | 700 | 4,408 |
| This line is over budget due to the purchase of our Lightspeed point of sale subscription. This was not budgeted for as our last renewal came after budget last year. We will save going forward on this cost and we will budget for the expense. | | | | | | |
| ACCOUNT NAME: <u>Salaries Expense</u> | 9,611 | 7,276 | 2,335 | 50,807 | 50,932 | (125) |
| This line is over budget as we paid out excess vacation in an effort to get vacation day accumulations in alignment with our policy. | | | | | | |