

**USSU Summary Income/Loss**  
**MTD For the month of March, 2024**

Description	Actual	Budget	Variance
Administration	83,067	78,148	4,919
Admin-Housing	103	217	(114)
Communications	(1,112)	(1,449)	337
Events - Welcome Week	(50)	0	(50)
Facilities	3,112	24,695	(21,583)
Food Centre	(2,714)	(4,059)	1,345
Help Centre	(2,519)	(3,206)	687
Louis'	(22,834)	(21,593)	(1,241)
Louis'-Entertainment	999	886	113
Marketing Services	(734)	2,335	(3,069)
Pride Centre	(2,094)	(3,290)	1,196
Safewalk/Student Crew	(1,107)	(2,611)	1,504
Student Governance	(40,462)	(52,300)	11,838
Student Grants	(17,475)	(7,900)	(9,575)
USSU Services	(5,805)	(6,440)	635
Womens Center	(4,809)	(4,128)	(681)
XL Design	16,643	4,233	12,410

<b>Totals</b>	<b>2,209</b>	<b>3,538</b>	<b>(1,329)</b>	<b>*This is for operating which is through the RBC.</b>
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Place Riel (New)	(108,660)	(110,811)	2,151	*This is Infrastructure which is through the First Nations Bank.
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<b>Grand Totals</b>	<b>(106,451)</b>	<b>(107,273)</b>	<b>822</b>
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**USSU Summary Income/Loss**  
**YTD for the month of March, 2024**

Description	Actual	Budget	Variance
Administration	749,173	709,777	39,396
Admin-Housing	1,358	1,748	(390)
Communications	(13,433)	(14,971)	1,538
Events - Welcome Week	8,106	650	7,456
Facilities	106,720	110,895	(4,175)
Food Centre	(19,680)	(35,267)	15,587
Help Centre	(23,704)	(32,338)	8,634
Louis'	(232,985)	(245,763)	12,778
Louis'-Entertainment	15,615	(560)	16,175
Marketing Services	32,367	29,545	2,822
Pride Centre	(27,802)	(33,511)	5,709
Safewalk/Student Crew	(19,672)	(26,608)	6,936
Student Governance	(240,816)	(323,861)	83,045
Student Grants	(31,788)	(54,600)	22,812
USSU Services	(58,487)	(64,114)	5,627
Womens Center	(32,257)	(36,537)	4,280
XL Design	90,258	38,270	51,988

<b>Grand Totals</b>	<b>302,973</b>	<b>22,755</b>	<b>280,218</b>	<b>*This is for operating which is through the RBC.</b>
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Place Riel (New)	(1,202,753)	(1,275,360)	72,607	*This is Infrastructure which is through the First Nations Bank.
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<b>Grand Totals</b>	<b>(899,780)</b>	<b>(1,252,605)</b>	<b>352,825</b>
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\*Subject to Change

**USSU ACCOUNTABILITY REPORT**

Dept: Administration  
 Fin. Stmt Date: March , 2024  
 Completed By: Amanda Mitchell

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	157,031	155,678	1,353
Expenses	73,964	77,530	(3,566)
Net Income	83,067	78,148	4,919

  

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	1,727,554	1,717,780	9,774
Expenses	978,381	1,008,003	(29,622)
Net Income	749,173	709,777	39,396

<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>

**RECURRING VARIANCES**

<b>ACCOUNT NAME:</b> <u>Salaries/Wages-Benefits</u>	66,872	65,527	1,345	730,172	736,888	(6,716)
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CPP, EI, Benefits and staff changes are the factors that makes this line under budget.

**TIMING VARIANCES**

**ALL OTHER VARIANCES**

<b>ACCOUNT NAME:</b> <u>Insurance Revenue</u>	828	100	728	2,467	2,450	17
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More Campus Club Events were held that needed insurance this month.

<b>ACCOUNT NAME:</b> <u>Audit Fees</u>	(1,926)	-	(1,926)	596	0	596
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I made an error in coding the Audit fees.

<b>ACCOUNT NAME:</b> <u>Conferences</u>	-	3,140	(3,140)	20,187	26,838	(6,651)
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No conferences were applied for this month.

**USSU ACCOUNTABILITY REPORT**

Dept: Facilities  
 Fin. Stmt Date: March 2024  
 Completed By: Stefanie Ewen

<b>For the Month:</b>	<b>Actual</b>	<b>Budget</b>	<b>Variance</b>
Revenue	76,738	79,859	(3,121)
Expenses	73,626	55,164	18,462
Net Income	3,112	24,695	(21,583)

<b>For the Year:</b>	<b>Actual</b>	<b>Budget</b>	<b>Variance</b>
Revenue	805,481	794,323	11,158
Expenses	698,761	683,428	15,333
Net Income	106,720	110,895	(4,175)

*Benchmark	\$750.00	<b>MTD ACTUAL</b>	<b>MTD BUDGET</b>	<b>MTD VARIANCE</b>	<b>YTD ACTUAL</b>	<b>YTD BUDGET</b>	<b>YTD VARIANCE</b>
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**RECURRING VARIANCES**

<b>ACCOUNT NAME:</b> <u>Rent - Commercial Base</u>	34,548	36,030	(1,482)	366,834	367,779	(945)
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Ko-Lab was budgeted to open January, but there are project delays and the tenant will not open until spring. This will be a recurring variance until year end.

**TIMING VARIANCES**

**ALL OTHER VARIANCES**

<b>ACCOUNT NAME:</b> <u>Rent - Percentage - Facilities</u>	15,895	18,050	(2,155)	140,418	136,725	3,693
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This month was lower than budget (slow March) but YTD we are still slightly ahead of budget.

<b>ACCOUNT NAME:</b> <u>Janitorial - Facilities</u>	23,823	24,614	(791)	261,287	261,525	(238)
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Service Agreement was renegotiated for AlSCO, which is saving about \$400/month, which helped lower costs.

<b>ACCOUNT NAME:</b> <u>Legal Fees - Facilities</u>	2,470	800	1,670	4,473	8,400	(3,927)
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Legal fees are hard to predict for time of year. We do have an ongoing claim against a former tenant that is still active and we requested to pay out what we owe for year end for legal claim. This will go into next fiscal year, as it is not closed.

<b>ACCOUNT NAME:</b> <u>Repairs &amp; Maintenance -Facilities</u>	22,279	5,006	17,273	124,714	102,205	22,509
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We had a major fan in MUB go down and the first initial invoice came in at \$10,200 - with more repairs to come into April/May. In addition, we replaced a hand dryer in a washroom for \$1500, more fire sprinkler deficiency work at \$1800 and a condensate tank leak at \$1500 This was a very high cost month for repairs. There was also some catch up invoicing from older work orders.

<b>ACCOUNT NAME:</b> <u>Utilities - Facilities</u>	22,611	21,494	1,117	274,271	270,626	3,645
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Utilities were slightly more than budget this month (water usage was higher than last year) and YTD also trending a bit over budget.

**USSU ACCOUNTABILITY REPORT**

Dept: Food Centre  
 Fin. Stmt Date: March 2024  
 Completed By: Jason Kovitch

<b>For the Month:</b>	<b>Actual</b>	<b>Budget</b>	<b>Variance</b>
Revenue	-	-	-
Expenses	2,714	4,059	(1,345)
Net Income	(2,714)	(4,059)	1,345

<b>For the Year:</b>	<b>Actual</b>	<b>Budget</b>	<b>Variance</b>
Revenue	-	-	-
Expenses	19,680	35,267	(15,587)
Net Income	(19,680)	(35,267)	15,587

*Benchmark	\$300.00	<b><u>MTD</u></b> <b><u>ACTUAL</u></b>	<b><u>MTD</u></b> <b><u>BUDGET</u></b>	<b><u>MTD</u></b> <b><u>VARIANCE</u></b>	<b><u>YTD</u></b> <b><u>ACTUAL</u></b>	<b><u>YTD</u></b> <b><u>BUDGET</u></b>	<b><u>YTD</u></b> <b><u>VARIANCE</u></b>
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**RECURRING VARIANCES**

ACCOUNT NAME: <u>Events &amp; Speakers</u>	367	1,810	(1,443)	1105	14,810	(13,705)
We had budgeted for uFood hamper costs at budget time, but since received						

**TIMING VARIANCES**

**ALL OTHER VARIANCES**

**USSU ACCOUNTABILITY REPORT**

Dept: Help Centre  
 Fin. Stmt Date: March 2024  
 Completed By: Jason Kovitch

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	2,519	3,206	(687)
Net Income	(2,519)	(3,206)	687

  

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	23,704	32,338	(8,634)
Net Income	(23,704)	(32,338)	8,634

*Benchmark	\$300.00	<u>MTD</u> <u>ACTUAL</u>	<u>MTD</u> <u>BUDGET</u>	<u>MTD</u> <u>VARIANCE</u>	<u>YTD</u> <u>ACTUAL</u>	<u>YTD</u> <u>BUDGET</u>	<u>YTD</u> <u>VARIANCE</u>
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**RECURRING VARIANCES**

**TIMING VARIANCES**

**ALL OTHER VARIANCES**

<b>ACCOUNT NAME:</b> <u>Events/Speakers</u>	42	800	(758)	1,082	4,000	(2,918)
Event costs are under budget as many of the events as part of Mental Health						

**USSU ACCOUNTABILITY REPORT**

Dept: Louis'  
 Fin. Stmt Date: March 2024  
 Completed By: Morgan Billard

<b>For the Month:</b>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	116,141	120,159	(4,018)
Expenses	139,005	141,752	(2,747)
Net Income	(22,864)	(21,593)	(1,271)

<b>For the Year:</b>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	1,186,324	1,187,968	(1,644)
Expenses	1,419,309	1,433,731	(14,422)
Net Income	(232,985)	(245,763)	12,778

	<u>MONTH</u>			<u>YEAR TO DATE</u>		
	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
<b>COS</b>						
Bottled Beer	79%	35%	44%	31%	35%	-4%
Draft	30%	44%	-14%	40%	44%	-4%
Food	41%	39%	2%	41%	39%	2%
Liquor	21%	21%	0%	18%	23%	-6%
Non Alcoholic	113%	55%	58%	49%	55%	-6%
Prepared Bev-Loft	33%	30%	3%	30%	30%	0%

<b>*Benchmark - COS</b>	<b>2%</b>	<b>MTD</b>	<b>MTD</b>	<b>MTD</b>	<b>YTD</b>	<b>YTD</b>	<b>YTD</b>
<b>*Benchmark</b>	<b>\$750.00</b>	<b>ACTUAL</b>	<b>BUDGET</b>	<b>VARIANCE</b>	<b>ACTUAL</b>	<b>BUDGET</b>	<b>VARIANCE</b>

**RECURRING VARIANCES**

**TIMING VARIANCES**

**ACCOUNT NAME:** COS Bottled Beer 2,720 2,182 538 47,681 53,906 (6,225)  
 Cost of sale on bottled beer for the month of March is over by 44%, this is due not

**ACCOUNT NAME:** COS Non Alch 2,954 1,400 1,554 16,680 14,984 1,696  
 Cost of sale on non-alcoholic beverages is over for March by 55%. This was due to

**OTHER VARIANCES**

**ACCOUNT NAME:** Sales Bottled Beer 3,425 6,233 (2,808) 154,870 154,019 851  
 Bottled beer sales are under for the month of March. This is due to fewer concerts and

**ACCOUNT NAME:** Sales Food 68,938 66,346 2,592 598,660 605,582 (6,922)  
 Food sales are ahead of budget for March. Hosting global village as well as other

**ACCOUNT NAME:** Sales Liquor 13,538 14,321 (783) 140,605 134,859 5,746  
 Liquor sales are slightly below budget for March. Many of the events we held this

**ACCOUNT NAME:** Prepared Beverage Sales 5,512 7,442 (1,930) 53,947 60,471 (6,524)  
 Prepared beverage sales for March are under budget. The is due to less foot traffic in

**ACCOUNT NAME:** COS Draft Beer 5,614 8,502 (2,888) 59,116 68,610 (9,494)  
 Cost of sale on draft beer is ahead of budget for March by 14%. This is due to

**ACCOUNT NAME:** COS Prepared Beverage 1,841 2,233 (392) 16,098 18,142 (2,044)  
 Cost of sale on prepared beverages is over budget by 3% for March. Changes in

**ACCOUNT NAME:** Equip & Equip Maint 379 2,250 (1,871) 24,286 21,550 2,736  
 Equipment and equipment maintenance is under budget for March. Northern drafts

**ACCOUNT NAME:** Repairs & Maint 427 1,200 (773) 14,984 11,200 3,784  
 Repairs and maintenance for Louis' is under budget for March. We required less

**ACCOUNT NAME:** Salaries/Wages 65,289 69,823 (4,534) 644,056 655,431 (11,375)  
 Salaries and wages for March are under budget. This is due to efficient labour

**ACCOUNT NAME:** Utilities 11,828 8,629 3,199 127,140 118,887 8,253  
 Utilities for March are over budget. This is likely due to the shoulder season impacting

**USSU ACCOUNTABILITY REPORT**

Dept: Louis' Entertainment  
 Fin. Stmt Date: March 2024  
 Completed By: Morgan Billard

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	4,475	5,000	(525)
Expenses	3,476	4,114	(638)
Net Income	999	886	113

  

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	40,275	35,000	5,275
Expenses	24,660	35,560	(10,900)
Net Income	15,615	(560)	16,175

*Benchmark	\$750.00	<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>

**RECURRING VARIANCES**

**TIMING VARIANCES**

**ALL OTHER VARIANCES**

<b>ACCOUNT NAME:</b> <u>Backline Rental</u>	4,475	3,000	1,475	38,790	19,500	19,290
Backline rentals in March were ahead of budget. This is due to more events requiring						
<b>ACCOUNT NAME:</b> <u>Ticket Sales</u>		2,000	(2,000)		15,500	(15,500)
Louis' did not host any events in March that generated ticket sales.						
<b>ACCOUNT NAME:</b> <u>Entertainment Live</u>		1,700	(1,700)		13,200	(13,200)
Louis' did not host any events requiring live entertainment in March.						
<b>ACCOUNT NAME:</b> <u>Salaries/Wages</u>	3,300	1,800	1,500	20,278	15,900	4,378
Salaries and wages for PR Productions are over budget for March. This is due to more						

**USSU ACCOUNTABILITY REPORT**

Dept: Marketing  
 Fin. Stmt Date: March 2024  
 Completed By: Jason Ventnor

<b>For the Month:</b>	<b>Actual</b>	<b>Budget</b>	<b>Variance</b>
Revenue	(720)	2,500	(3,220)
Expenses	14	165	(151)
Net Income	(734)	2,335	(3,069)

<b>For the Year:</b>	<b>Actual</b>	<b>Budget</b>	<b>Variance</b>
Revenue	56,585	54,700	1,885
Expenses	24,218	25,155	(937)
Net Income	32,367	29,545	2,822

	<b>MTD</b>	<b>MTD</b>	<b>MTD</b>	<b>YTD</b>	<b>YTD</b>	<b>YTD</b>
	<b>ACTUAL</b>	<b>BUDGET</b>	<b>VARIANCE</b>	<b>ACTUAL</b>	<b>BUDGET</b>	<b>VARIANCE</b>
*Benchmark	\$500.00					

**RECURRING VARIANCES**

**TIMING VARIANCES**

**ALL OTHER VARIANCES**

<b>ACCOUNT NAME:</b> <u>Survival Calendar</u>	(2,595)		(2,595)	32,160	30,000	2,160
Correction made, entered in May and deferred.						



**USSU ACCOUNTABILITY REPORT**

Dept: Pride Centre  
 Fin. Stmt Date: March 2024  
 Completed By: Jason Kovitch

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	2,094	3,290	(1,196)
Net Income	(2,094)	(3,290)	1,196

  

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	27,802	33,511	(5,709)
Net Income	(27,802)	(33,511)	5,709

*Benchmark	\$300.00	<u>MTD</u> <u>ACTUAL</u>	<u>MTD</u> <u>BUDGET</u>	<u>MTD</u> <u>VARIANCE</u>	<u>YTD</u> <u>ACTUAL</u>	<u>YTD</u> <u>BUDGET</u>	<u>YTD</u> <u>VARIANCE</u>
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**RECURRING VARIANCES**

**TIMING VARIANCES**

<b>ACCOUNT NAME:</b> <u>Events/Speakers</u>	(1,053)	750	(1,803)	405	3,850	(3,445)
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There is a timing variance for the month as we incurred expenses

<b>ACCOUNT NAME:</b> <u>Staff Welfare</u>	513	-	513	513	-	513
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There is a timing variance for this line as we hosted a successful volunteer

**ALL OTHER VARIANCES**

**USSU ACCOUNTABILITY REPORT**

Dept: Stud. Crew/Safewalk  
 Fin. Stmt Date: March 2024  
 Completed By: Jason Kovitch

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	7,846	4,480	3,366
Expenses	8,953	7,091	1,862
Net Income	(1,107)	(2,611)	1,504

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	42,924	33,920	9,004
Expenses	62,596	60,528	2,068
Net Income	(19,672)	(26,608)	6,936

*Benchmark	\$300.00	<u>MTD</u> <u>ACTUAL</u>	<u>MTD</u> <u>BUDGET</u>	<u>MTD</u> <u>VARIANCE</u>	<u>YTD</u> <u>ACTUAL</u>	<u>YTD</u> <u>BUDGET</u>	<u>YTD</u> <u>VARIANCE</u>
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**RECURRING VARIANCES**

**TIMING VARIANCES**

**ALL OTHER VARIANCES**

<b>ACCOUNT NAME:</b> <u>Revenue</u>	7,846	4,480	3,366	42,924	33,920	9,004
Revenue is over budget as we did not anticipate staffing Late Night Study in the						
<b>ACCOUNT NAME:</b> <u>Salaries/Wages</u>	7,782	5,833	1,949	47,764	44,816	2,948
Wages are over budget as there were more hours needed than anticipated due to						

**USSU ACCOUNTABILITY REPORT**

Dept: Stud. Governance  
 Fin. Stmt Date: March 2024  
 Completed By: Amanda Mitchell

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	0	0	0
Expenses	40,462	52,300	(11,838)
Net Income	(40,462)	(52,300)	11,838

  

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	0	0	0
Expenses	240,816	323,861	(83,045)
Net Income	(240,816)	(323,861)	83,045

*Benchmark	500	<u>MTD</u> <u>ACTUAL</u>	<u>MTD</u> <u>BUDGET</u>	<u>MTD</u> <u>VARIANCE</u>	<u>YTD</u> <u>ACTUAL</u>	<u>YTD</u> <u>BUDGET</u>	<u>YTD</u> <u>VARIANCE</u>
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**RECURRING VARIANCES**

<b>ACCOUNT NAME:</b> <u>Salaries/Wages/Benefits</u>	16,126	17,150	(1,024)	174,106	188,641	(14,535)
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Some benefits have not been submitted as of yet.

**TIMING VARIANCES**

<b>ACCOUNT NAME:</b> <u>Councillor Souvenirs-USC</u>	604	5,050	(4,446)	1,328	5,050	(3,722)
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Councillor's year end gifts were budgeted this month, but received in April.

**ALL OTHER VARIANCES**

<b>ACCOUNT NAME:</b> <u>Referendum</u>	0	3,100	(3,100)	0	3,100	(3,100)
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No Referendum took place.

<b>ACCOUNT NAME:</b> <u>Meeting Expense</u>	327	1,050	(723)	691	4,450	(3,759)
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Not as many meetings as were budgeted.

<b>ACCOUNT NAME:</b> <u>Projects</u>	13,658	14,934	(1,276)	26,647	54,391	(27,744)
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Not as many projects took place as what was budgeted for.

<b>ACCOUNT NAME:</b> <u>Sponsorship-Exec</u>	1,372	500	872	3,170	5,500	(2,330)
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This line is hard to budget for as we don't know when sponsorship will be applied for. This month more groups submitted their receipts.

<b>ACCOUNT NAME:</b> <u>Socials-USC</u>	0	1,300	(1,300)	4,604	8,500	(3,896)
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No socials happened this month.



**USSU ACCOUNTABILITY REPORT**

Dept: Womens Centre  
 Fin. Stmt Date: March 2024  
 Completed By: Jason Kovitch

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	4,809	4,128	681
Net Income	(4,809)	(4,128)	(681)

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	32,257	36,537	(4,280)
Net Income	(32,257)	(36,537)	4,280

*Benchmark	\$300.00	<u>MTD</u> <u>ACTUAL</u>	<u>MTD</u> <u>BUDGET</u>	<u>MTD</u> <u>VARIANCE</u>	<u>YTD</u> <u>ACTUAL</u>	<u>YTD</u> <u>BUDGET</u>	<u>YTD</u> <u>VARIANCE</u>
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**RECURRING VARIANCES**

**TIMING VARIANCES**

ACCOUNT NAME: <u>Staff Welfare</u>	513	-	513	513	-	513
There is a timing variance for this line as we hosted a successful volunteer						

**ALL OTHER VARIANCES**

**USSU ACCOUNTABILITY REPORT**

Dept: XL Design  
 Fin. Stmt Date: March 2024  
 Completed By: Jason Kovitch

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	42,148	27,696	26,358
Expenses	25,505	23,463	2,042
Net Income	16,643	4,233	12,410

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	399,315	306,196	93,119
Expenses	309,057	267,926	41,131
Net Income	90,258	38,270	51,988

*Benchmark	\$500.00	<u>MTD</u> <u>ACTUAL</u>	<u>MTD</u> <u>BUDGET</u>	<u>MTD</u> <u>VARIANCE</u>	<u>YTD</u> <u>ACTUAL</u>	<u>YTD</u> <u>BUDGET</u>	<u>YTD</u> <u>VARIANCE</u>
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**RECURRING VARIANCES**

**ACCOUNT NAME:** Salaries, Wages and Benefits 11,297 9,099 2,198 111,988 100,082 11,906  
 With the addition of a full time staff member to the team, this line will be over budget each month as we didn't budget.

**ACCOUNT NAME:** Lease-Operating 583 - 583 1,683 - 1,683  
 We had to lease a copier that was not budgeted for this year as we could not replace parts any longer on the outgoing machine

**TIMING VARIANCES**

**ACCOUNT NAME:** Copier Expense- Paper 1,834 2,729 (895) 33,635 31,077 2,558  
 Paper costs are under budget as a percentage of sales as big job was paid for in

**ACCOUNT NAME:** Copier Expense - Service 3,002 3,820 (818) 46,490 43,506 2,984  
 Click charges are under budget for the month. This is due to the Francophone

**ALL OTHER VARIANCES**

**ACCOUNT NAME:** Banner Stand Revenue 2,342 821 1,521 19,419 16,457 2,962  
 Banner stand sales are over budget due to various student groups ordering

**ACCOUNT NAME:** Copier Revenue 20,694 13,644 7,050 202,706 155,376 47,330  
 Copier sales are over budget for the month due to a large sale of \$6345 to

**ACCOUNT NAME:** Finishing Revenue 1,861 1,333 528 11,545 10,402 1,143  
 Finishing revenues are over budget due the large amount of trimming billed for

**ACCOUNT NAME:** Plotter Revenue 14,526 9,334 5,192 125,914 85,297 40,617  
 Plotter revenue is over budget due to several architectural firms printing jobs.

**ACCOUNT NAME:** Banner Stand Expense 504 246 258 5,259 4,917 342  
 Bannerstand expenses are slightly under budget for the month as we have

**ACCOUNT NAME:** Laminating Expense 20 223 (203) 2,100 2,565 (465)  
 Costs are under budget as very little material was used. We also used end roll

**ACCOUNT NAME:** Outsourcing Expense - 870 (870) 17,015 19,029 (2,014)  
 There were no outsourcing costs billed in March. The only jobs we could have

**ACCOUNT NAME:** Plotter Expense 3,997 2,333 1,664 39,869 21,325 18,544  
 Plotter exenses are under budget for the month. The architectural jobs have a