

USSU Summary Income/Loss
MTD For the month of Oct, 2024

Description	Actual	Budget	Variance
Administration	61,771	62,688	(917)
Admin-Housing	115	128	(13)
Communications	(1,271)	(1,332)	61
Events - Welcome Week	(639)	0	(639)
Facilities	12,326	26,197	(13,871)
Food Centre	(2,704)	(3,201)	497
Help Centre	(2,985)	(4,163)	1,178
Louis'	(24,363)	(20,965)	(3,398)
Louis'-Entertainment	(857)	324	(1,181)
Marketing Services	2,115	2,340	(225)
Pride Centre	(2,340)	(4,152)	1,812
Safewalk/Student Crew	(2,966)	(2,052)	(914)
Student Governance	(18,873)	(25,119)	6,246
Student Grants	524	(8,500)	9,024
USSU Services	(4,312)	(5,349)	1,037
Womens Center	(3,057)	(3,963)	906
XL Design	11,759	2,932	8,827

Totals	24,243	15,813	8,430	*This is for operating which is through the RBC.
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Place Riel (New)	(102,364)	(106,004)	3,640	*This is Infrastructure which is through the First Nations Bank.
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Grand Totals	(78,121)	(90,191)	12,070	
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USSU Summary Income/Loss
YTD for the month of Oct, 2024

Description	Actual	Budget	Variance
Administration	364,678	339,612	25,066
Admin-Housing	1,423	935	488
Communications	(9,097)	(7,653)	(1,444)
Events - Welcome Week	(2,909)	650	(3,559)
Facilities	69,507	52,382	17,125
Food Centre	(8,079)	(10,191)	2,112
Help Centre	(14,304)	(16,732)	2,428
Louis'	(125,722)	(112,969)	(12,753)
Louis'-Entertainment	1,176	744	432
Marketing Services	17,712	19,390	(1,678)
Pride Centre	(14,509)	(18,942)	4,433
Safewalk/Student Crew	(11,559)	(13,440)	1,881
Student Governance	(122,106)	(137,171)	15,065
Student Grants	(6,923)	(23,500)	16,577
USSU Services	(34,641)	(37,366)	2,725
Womens Center	(16,626)	(18,848)	2,222
XL Design	43,802	29,399	14,403

Grand Totals	131,823	46,300	85,523	*This is for operating which is through the RBC.
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Place Riel (New)	(560,272)	(651,473)	91,201	*This is Infrastructure which is through the First Nations Bank.
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Grand Totals	(428,449)	(605,173)	176,724	
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*Subject to Change

USSU ACCOUNTABILITY REPORT

Dept: Administration
 Fin. Stmt Date: October 2024
 Completed By: Amanda Mitchell

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	161,359	161,318	41
Expenses	99,588	98,630	958
Net Income	61,771	62,688	(917)

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	972,875	966,834	6,041
Expenses	608,197	627,222	(19,025)
Net Income	364,678	339,612	25,066

<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>

RECURRING VARIANCES

ACCOUNT NAME: Salaries/Wages	81,292	83,789	(2,497)	413,687	416,906	(3,219)
CPP, EI, and Benefits are the factors that makes this line under budget.						

TIMING VARIANCES

ACCOUNT NAME: Computer Maintenance	2,909	101	2,808	13,630	9,886	3,744
We budgeted Encore (Dynamics Maint Agreement) in November 2024, but paid for in October 2024.						

ALL OTHER VARIANCES

ACCOUNT NAME: Hiring Expense	-	700	(700)	0	1,400	(1,400)
We budget during the year for Hiring, just incase it is needed.						

USSU ACCOUNTABILITY REPORT

Dept: Events
 Fin. Stmt Date: October 2024
 Completed By: Jason Ventnor

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue			-
Expenses		639	(639)
Net Income	-	(639)	639

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	33,400	32,000	1,400
Expenses	36,309	31,350	4,959
Net Income	(2,909)	650	(3,559)

		<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>
*Benchmark	\$500.00						

RECURRING VARIANCES

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Promo/merchandise</u>	600	-	600	4,490	4,000	490
Late invoice for exec t-shirt designs						

USSU ACCOUNTABILITY REPORT

Dept: Facilities
 Fin. Stmt Date: October 2024
 Completed By: Stefanie Ewen

For the Month:	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	88,216	88,994	(778)
Expenses	75,890	62,797	13,093
Net Income	12,326	26,197	(13,871)

For the Year:	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	431,136	420,052	11,084
Expenses	361,629	367,670	(6,041)
Net Income	69,507	52,382	17,125

*Benchmark	\$750.00	<u>MTD</u> <u>ACTUAL</u>	<u>MTD</u> <u>BUDGET</u>	<u>MTD</u> <u>VARIANCE</u>	<u>YTD</u> <u>ACTUAL</u>	<u>YTD</u> <u>BUDGET</u>	<u>YTD</u> <u>VARIANCE</u>
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RECURRING VARIANCES

ACCOUNT NAME: <u>Rent - Occupancy Rent - Facilities</u>	26,730	25,395	1,335	160,378	152,370	8,008
The occupancy rent calculations were calculated after budget. The monthly rent is higher than budgeted, and will continue on for the rest of the year. This is for 3rd and 4th floors (U of S).						

TIMING VARIANCES

ACCOUNT NAME: <u>Rent - Room/Space - Facilities</u>	70	7,500	(7,430)	1,185	7,700	(6,515)
The Imagnus poster sale was scheduled for October 2024, but payment has not been received yet for the space rental.						

ACCOUNT NAME: <u>Repairs & Maintenance - Facilities</u>	22,196	9,451	12,745	70,624	53,338	17,286
All of the overage is the late invoice for the MuB Elevator contract for \$12,428.80. It generally comes in during May each year, so it is a timing correction for this month.						

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Rent Percentage - Facilities</u>	25,267	19,950	5,317	74,065	62,700	11,365
The food court was better than budgeted for October. Ko-Lab is off to a great start.						

ACCOUNT NAME: <u>Janitorial - Facilities</u>	25,810	27,415	(1,605)	146,613	150,250	(3,637)
This month was over budget in janitorial supplies, and usage, but overall we are just under budget.						

ACCOUNT NAME: <u>Utiilities - Facilities</u>	24,715	22,554	2,161	127,408	141,724	(14,316)
The month of October came in over budget and seems that water consumption was higher than budgeted for Place Riel. YTD we are overall, lower than budget, which is great!						

USSU ACCOUNTABILITY REPORT

Dept: Help Centre
 Fin. Stmt Date: October 2024
 Completed By: Jason Kovitch

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	2,985	4,163	(1,178)
Net Income	(2,985)	(4,163)	1,178

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	14,304	16,732	(2,428)
Net Income	(14,304)	(16,732)	2,428

		<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>
*Benchmark	\$300.00						

RECURRING VARIANCES

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Training</u>	-	700	(700)	183	1,000	(817)
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Training costs are under budget as the U of S cancelled training as part of Mental Health Awareness Week. We had 14 volunteers signed up for the event.

USSU ACCOUNTABILITY REPORT

Dept: Louis'
 Fin. Stmt Date: October 2024
 Completed By: Morgan Billard

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	140,139	135,342	4,797
Expenses	164,502	156,307	8,195
Net Income	(24,363)	(20,965)	(3,398)

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	655,218	654,397	821
Expenses	780,940	767,366	13,574
Net Income	(125,722)	(112,969)	(12,753)

	<u>MONTH</u>			<u>YEAR TO DATE</u>		
	Actual	Budget	Variance	Actual	Budget	Variance
COS						
Bottled Beer	27%	35%	-8%	31%	35%	-4%
Draft	46%	44%	2%	40%	44%	-4%
Food	45%	40%	5%	41%	40%	1%
Liquor	10%	21%	-11%	17%	25%	-8%
Non Alcoholic	31%	55%	-24%	35%	55%	-20%
Prepared Bev-Loft	36%	30%	6%	36%	30%	6%

*Benchmark - COS	2%	<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
*Benchmark	\$750.00	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>

RECURRING VARIANCES

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Sales Bottled Beer</u>	24,680	20,679	4,001	128,044	129,202	(1,158)
Sales on bottled beer is ahead of budget for October. Having two football games out at Griffith Stadium helped this line.						
ACCOUNT NAME: <u>Sales Draft Beer</u>	16,594	17,541	(947)	60,398	70,151	(9,753)
Sales on draft beer are under budget for October. Draft beer has been trending downwards this year, Louis' is looking into bringing in alternative options to have on tap.						
ACCOUNT NAME: <u>Sales Food</u>	68,594	64,398	4,196	325,887	303,170	22,717
Food sales are ahead of budget for October. We saw an uptick in traffic leading up to midterms as well as concession sales at Griffiths Stadium.						
ACCOUNT NAME: <u>Sales Liquor</u>	13,228	15,019	(1,791)	57,498	75,469	(17,971)
Liquor sales are under budget this month. We have been noticing liquor trending downward as well as draft beer. A number of party events that would normally increase this sales line had poor attendance.						
ACCOUNT NAME: <u>Sales Non Alc</u>	7,759	5,334	2,425	25,314	17,407	7,907
Sales on non-alcoholic beverages are ahead of budget for the month. We have seen an increase in non-alcoholic beverage sales as well as more events requesting to have pop or punch billed to the event.						
ACCOUNT NAME: <u>Special Event Revenue</u>	2,650	4,500	(1,850)	27,525	21,500	6,025
Special event revenue is under for October. We saw fewer bookings from external groups and an increase in student group bookings from September.						
ACCOUNT NAME: <u>COS Bottled Beer</u>	6,762	7,238	(476)	39,367	45,221	(5,854)
Cost of sale on bottled beer is under budget by 8% for this month. Good costing on stadium product has helped this line stay under budget by 4% for the year.						
ACCOUNT NAME: <u>COS Food</u>	30,889	25,759	5,130	133,097	121,268	11,829
Cost of sale on food is over budget for October by 5%. Product wastage from leftover burgers at Griffiths stadium football games is a factor in this line being under. Louis' management is also looking into pricing changes that have occurred in the last few						
ACCOUNT NAME: <u>COS Liquor</u>	1,360	3,154	(1,794)	9,658	18,103	(8,445)
Cost of sale on liquor is 11% better than budget for October. Part of this is due to an inventory correction from last month, but proper pricing of product is also a factor.						
ACCOUNT NAME: <u>COS Non Alc</u>	2,441	2,934	(493)	8,965	9,574	(609)
Cost of sale on non-alcoholic product is 24% better than budget for October. Higher sales in this category have helped our COS stay under, as well as proper management of inventory and pricing.						
ACCOUNT NAME: <u>COS Prepared Beverage</u>	2,270	2,076	194	10,279	9,191	1,088
Cost of sale on Loft prepared beverages is over budget by 6%. Increases in product cost is the primary factor to this. Louis' management is working to ensure proper pricing is reflected in our inventory.						
ACCOUNT NAME: <u>Promotional Items</u>	825	-	825	947	-	947
Expenses from promotional items is over budget for the month. We purchased travel mugs for the loft to sell over the holiday season.						
ACCOUNT NAME: <u>Salaries/Wages & Benefits</u>	78,942	72,510	6,432	370,097	335,604	34,493
Salaries, wages, and benefits are over budget for October. A number of events that were held at Louis' over the month had much lower numbers than what were anticipated for. Louis' management is working on getting more up to date numbers for						
ACCOUNT NAME: <u>Special Event Expense</u>	69	1,750	(1,681)	13,662	9,250	4,412
Special event expenses are under budget for October. We had no events that required table linens. Our only expense for this month on this line was the rental of a haul van for Griffiths stadium.						

USSU ACCOUNTABILITY REPORT

Dept: Louis' Entertainment
 Fin. Stmt Date: October 2024
 Completed By: Morgan Billard

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	3,438	6,000	(2,562)
Expenses	4,295	5,676	(1,381)
Net Income	(857)	324	(1,181)

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	10,004	19,000	(8,996)
Expenses	8,828	18,256	(9,428)
Net Income	1,176	744	432

*Benchmark	\$750.00	<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>

RECURRING VARIANCES

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Backline Rental (Tech Fees)</u>	2,524	4,000	(1,476)	9,090	13,000	(3,910)
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Backline rentals is under budget for October as fewer events required sound techs.

ACCOUNT NAME: <u>Ticket Sales</u>	914	2,000	(1,086)	914	6,000	(5,086)
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Ticket sale revenue for October is under budget. Louis' only hosted one event in the month of October where we sold tickets ourselves.

ACCOUNT NAME: <u>Entertainment Live</u>	500	1,700	(1,200)	500	5,200	(4,700)
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Entertainment live is under budget due to Louis' only hiring one DJ for our halloween party.

USSU ACCOUNTABILITY REPORT

Dept: Pride Centre
Fin. Stmt Date: October 2024
Completed By: Jason Kovitch

For the Month:	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	2,340	4,152	(1,812)
Net Income	(2,340)	(4,152)	1,812

For the Year:	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	14,509	18,942	(4,433)
Net Income	(14,509)	(18,942)	4,433

		<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>
*Benchmark	\$300.00						

RECURRING VARIANCES

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Events/Speakers</u>	(388)	750	(1,138)	(238)	2,100	(2,330)
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Event costs are a negative for the month as Drag Show Revenues exceeded costs for Queerapalooza.

ACCOUNT NAME: <u>Training</u>	-	700	(700)	183	1,325	(1,142)
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Training costs are under budget as Mental Health First Aid was cancelled in October.

USSU ACCOUNTABILITY REPORT

Dept: Stud. Crew/Safewalk
 Fin. Stmt Date: October 2024
 Completed By: Jason Kovitch

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	8,424	6,753	1,671
Expenses	11,390	8,805	2,585
Net Income	(2,966)	(2,052)	(914)

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	14,947	14,143	804
Expenses	26,506	27,583	(1,077)
Net Income	(11,559)	(13,440)	1,881

*Benchmark	\$300.00	<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>

RECURRING VARIANCES

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: <u>Student Crew Revenue</u>	8,424	6,753	1,671	14,947	14,143	804
Revenues are over budget as the Late Night Study programs in Murray and Law library required more billable hours than what was anticipated.						
ACCOUNT NAME: <u>Salaries/Wages</u>	10,159	7,443	2,716	19,208	18,040	1,168
Wages are over budget due to Late Night Study requiring more labour than what was anticipated. There were also some hours carried over from September.						

USSU ACCOUNTABILITY REPORT

Dept: USSU Services
Fin. Stmt Date: October 2024
Completed By: Jason Kovitch

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	3,577	2,510	1,067
Expenses	7,889	7,859	30
Net Income	(4,312)	(5,349)	1,037

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	12,534	11,319	1,215
Expenses	47,175	48,685	(1,510)
Net Income	(34,641)	(37,366)	2,725

		<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>
*Benchmark	\$500.00						

RECURRING VARIANCES

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME:	<u>Table Rentals</u>	3,264	2,100	1,164	9,800	9,100	700
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Table rentals are over budget for the month due to a large amount of daily rentals for vendors, political candidates, and more. We also had an all day booking from the Study Abroad Centre.

USSU ACCOUNTABILITY REPORT

Dept: Womens Centre
Fin. Stmt Date: October 2024
Completed By: Jason Kovitch

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	3,057	3,963	(906)
Net Income	(3,057)	(3,963)	906

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	-	-	-
Expenses	16,626	18,848	(2,222)
Net Income	(16,626)	(18,848)	2,222

		<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>
*Benchmark	\$300.00						

RECURRING VARIANCES

TIMING VARIANCES

ACCOUNT NAME: <u>Training</u>	126	700	(574)	183	1,200	(1,017)
Training is under budget at Mental Health First Aid Training that was scheduled in October, was cancelled. The charge is a recode from the Volunteer Training held in September.						

ALL OTHER VARIANCES

USSU ACCOUNTABILITY REPORT

Dept: XL Design
 Fin. Stmt Date: October 2024
 Completed By: Jason Kovitch

<u>For the Month:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	43,245	32,525	10,720
Expenses	31,486	29,593	1,893
Net Income	11,759	2,932	8,827

<u>For the Year:</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue	234,708	216,047	18,661
Expenses	190,906	186,648	4,258
Net Income	43,802	29,399	14,403

		<u>MTD</u>	<u>MTD</u>	<u>MTD</u>	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>
		<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>
*Benchmark	\$500.00						

RECURRING VARIANCES

TIMING VARIANCES

ACCOUNT NAME: Outsourcing Expense 1,092 1,598 (506) 11,678 11,031 647
 Expenses are lower for the month due to a timing variance. We were billed in a different month than what we billed the client for a job.

ACCOUNT NAME: Laminating Expense (18) 201 (219) 855 1,753 (898)
 The negative expense is due to an inventory adjustment for a set extra rolls that were missed in the previous month.

ALL OTHER VARIANCES

ACCOUNT NAME: Banner Stand Revenue 2,135 812 1,323 10,038 11,969 (1,931)
 A range of clients from University to campus clubs. The Economy Retractable bannerstand, A-frame displays, and document tubes are very popular.

ACCOUNT NAME: Colour Copier Revenue 24,233 14,687 9,546 133,997 101,231 32,766
 Copier revenues are well over budget for the month. The Bookstore began their pre-purchasing for the Winter term which was about \$3,300 of the revenue. A large portion of the revenue was also exam printing which accounts for \$4,500.00 of revenue, and \$1,500 would be an annual report for Pathology. The rest would be University department printing and small amount student and student groups.

ACCOUNT NAME: Laminating Revenue 1199 610 589 6,202 5,318 884
 Laminating revenues are over budget for the month as many clients chose coroplast posters and laminated small signs. The biggest purchaser was the department of geography needing laminated maps.

ACCOUNT NAME: Plotter Revenue 10,975 13,043 (2,068) 66,141 74,464 (8,323)
 Plotter revenues are slightly under budget despite a large group of research posters resulting in \$4,000 in revenue and \$1,500 from engineering firm clients.

ACCOUNT NAME: Bannerstand Expense 411 268 143 1,647 3,950 (2,303)
 Bannerstand expenses are slightly under budget due to finding a consistent affordable supply and proper inventory management.

ACCOUNT NAME: Copier Paper 3,535 2,937 598 22,318 20,247 2,071
 Paper costs are under budget as most of the jobs were printed on 20lbs Bond, which carries a lower cost.

ACCOUNT NAME: Plotter Cost 2,737 4,174 (1,437) 19,510 23,829 (4,319)
 Costs are under budget as many of the engineering jobs were printed on cheaper stock.