# USSU Summary Income/Loss MTD For the month of November, 2024

Description	Actual	Budget	Variance
Administration	84,941	76,629	8,312
Admin-Housing	116	128	(12)
Communications	(1,234)	(1,832)	598
Events - Welcome Week	0	0	0
Facilities	11,965	18,148	(6,183)
Food Centre	(2,385)	(6,750)	4,365
Help Centre	(2,269)	(3,293)	1,024
Louis'	21,777	(22,297)	44,074
Louis'-Entertainment	487	724	(237)
Marketing Services	2,240	2,390	(150)
Pride Centre	(2,577)	(2,944)	367
Safewalk/Student Crew	(2,467)	(2,723)	256
Student Governance	(20,713)	(30,818)	10,105
Student Grants	(2,840)	(7,400)	4,560
USSU Services	(4,963)	(5,092)	129
Womens Center	(2,727)	(3,330)	603
XL Design	8,623	(2,439)	11,062

Totals	87,974	9,101	78,873 *This is for operating which is through the RBC.
Place Riel (New)	(106,500)	(106,440)	(60) *This is Infrastructure which is through the First Nations Bank.

Grand Totals	(18,526)	(97,339)	78,813
USSU Summary Income/Loss			
YTD for the month of November, 2024			

Description	Actual	Budget	Variance
Administration	449,616	416,241	33,375
Admin-Housing	1,539	1,063	476
Communications	(10,331)	(9,485)	(846)
Events - Welcome Week	(2,909)	650	(3,559)
Facilities	81,472	70,530	10,942
Food Centre	(10,466)	(16,941)	6,475
Help Centre	(16,572)	(20,025)	3,453
Louis'	(103,941)	(135,266)	31,325
Louis'-Entertainment	1,663	1,468	195
Marketing Services	19,952	21,780	(1,828)
Pride Centre	(17,090)	(21,886)	4,796
Safewalk/Student Crew	(14,026)	(16,163)	2,137
Student Governance	(142,818)	(167,989)	25,171
Student Grants	(9,762)	(30,900)	21,138
USSU Services	(39,604)	(42,458)	2,854
Womens Center	(19,354)	(22,178)	2,824
XL Design	52,427	26,960	25,467

Grand Totals	219,796	55,401	164,395 *This is for operating which is through the RBC.
Place Riel (New)	(666,771)	(757,913)	91,142 *This is Infrastructure which is through the First Nations Bank.
Grand Totals	(446,975)	(702,512)	255,537

<sup>\*</sup>Subject to Change

Dept: Administration
Fin. Stmt Date: November 2024
Completed By: Amanda Mitchell

 For the Month:
 Actual
 Budget
 Variance

 Revenue
 160,696
 160,494
 202

 Expenses
 75,755
 83,865
 (8,110)

 Net Income
 84,941
 76,629
 8,312

 For the Year:
 Actual
 Budget
 Variance

 Revenue
 1,133,570
 1,127,328
 6,242

 Expenses
 683,954
 711,087
 (27,133)

 Net Income
 449,616
 416,241
 33,375

Net income	449,616	410,241	33,375			
	MTD ACTUAL	MTD BUDGET	MTD VARIANCE	<u>YTD</u> ACTUAL	YTD BUDGET	YTD VARIANCE
RECURRING VARIANCES						
ACCOUNT NAME: Salaries/Wages CPP, El, and Benefits are the factors that makes this line under budget.	65,618	66,765	(1,147)	479,306	483,671	(4,365)
TIMING VARIANCES						
ACCOUNT NAME: Computer Maintenance We budgeted Encore (Dynamics Maint Agreement) in November 2024, but paid for in October 2024.	228	3,188	(2,960)	13,858	13,074	784
ACCOUNT NAME: Conferences  No one applied for Conferences for this month. We budget throughout the year for Full-Time Employees to apply for.  The \$54.00 was from IFMA Conference in Oct/24 for a taxi.	54	3,140	(3,086)	12,875	17,339	(4,464)
ALL OTHER VARIANCES						
ACCOUNT NAME: Office & General  Not as much office supplies needed this month compare to budget.	515	1,296	(781)	4,467	4,356	111

Dept: Fin. Stmt Date: Completed By: Communication
November 2024
Jason Ventnor

For the Month: Revenue	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Expenses Net Income	1,234 (1,234)	1,832 (1,832)	(598) 598
For the Year: Revenue	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>

*Benchmark	\$500.00	MTD ACTUAL	MTD BUDGET	MTD VARIANCE	YTD ACTUAL	<u>YTD</u> BUDGET	YTD VARIANCE
RECURRING VARIANCES							

TIMING VARIANCES

ACCOUNT NAME: Advertising Expense
Sheaf schedule changed after the budget was approved. YTD is on budget. 505 1,400 (895) 5,100 4,937 (163)

# **ALL OTHER VARIANCES**

Dept: **Facilities** November 2024 Fin. Stmt Date: Stefanie Ewen Completed By: For the Month: <u>Actual</u> Budget <u>Variance</u> 78,334 Revenue 77,994 340 66,369 Expenses 59 846 6 523 11,965 18,148 Net Income (6,183)For the Year: <u>Budget</u> <u>Actual</u> <u>Variance</u> 509,470 498,046 11,424 427,998 81,472 Expenses 427,516 482 70,530 10,942 **Net Income** MTD BUDGET MTD MTD <u>YTD</u> YTD <u>YTD</u> \*Benchmark \$750.00 **ACTUAL** VARIANCE ACTUAL **BUDGET VARIANCE RECURRING VARIANCES** ACCOUNT NAME: Rent - Commercial Rent - Facilities 34,399 36,149 (1,750)229,907 233,431 (3,524)An ATM did not renew their lease. Their notice was given after the budget was prepared. This will be an ongoing variance until year end. ACCOUNT NAME: Rent - Occupancy Rent - Facilities
The occupancy rent calculations were calculated after budget. The 26,730 25,395 1,335 187,108 177,765 9,343 monthly rent is higher than budgeted, and will continue on for the rest of the year. This is for 3rd and 4th floors (U of S). **TIMING VARIANCES ALL OTHER VARIANCES** 91,210 12,260 ACCOUNT NAME: Rent Percentage - Facilities 17,145 16.250 895 78.950 The food court rent was slightly better than budgeted for November. ACCOUNT NAME: Janitorial - Facilities 24,602 25,741 (1,139)171,215 175,991 (4,776)This month was under budget in janitoiral supplies and usage. The savings on Alsco's update agreement has been ~\$400/month ACCOUNT NAME: Repairs & Maintenace - Facilities
There was an issue with the fire alarm panel which cost \$2200 in 12,494 6,601 5,893 83,117 59,939 23,178 repairs. The USSU was charged for 7 new door closers. This invoice

24,968

23,723

1,245

152,376

165,447

(13,071)

is beeing looked into, because if they are exterior doors, we may get

The month of November came in over budget and seems that water and water consumption was higher than budgeted for Place Riel. YTD we are overall, lower than budget, which is great!

Utiliites - Facilities

a credit back.

ACCOUNT NAME:

Fin. Stmt Date: Completed By:	November 2024 Jason Kovitch						
For the Month: Revenue Expenses Net Income		<u>Actual</u> 2,385 (2,385)	Budget - 6,750 (6,750)	<u>Variance</u> - (4,365) 4,365			
For the Year: Revenue Expenses Net Income		Actual 10,466 (10,466)	Budget - 16,941 (16,941)	<u>Variance</u> (6,475) 6,475			
*Benchmark	\$300.00	MTD ACTUAL	MTD BUDGET	MTD VARIANCE	YTD ACTUAL	<u>YTD</u> BUDGET	<u>YTD</u> VARIANCE
RECURRING VARIANCES TIMING VARIANCES							
ALL OTHER VARIANCES							

113

4,300

(4,187)

541

4,950

(4,409)

This line is under budget as we did not anticipate funding from the U of S and GSA at the time of budget. Now that we have funding, there is no cost for th Ufood program. The only cost here is for the Fresh Market in November.

Events

Food Centre

Dept:

ACCOUNT NAME:

Dept: Fin. Stmt Date: Completed By: Help Centre November 2024 Jason Kovitch

For the Month: Revenue Expenses Net Income		Actual 2,269 (2,269)	Budget - 3,293 (3,293)	<u>Variance</u> - (1,024) 1,024			
For the Year: Revenue Expenses Net Income		Actual 16,572 (16,572)	20,025 (20,025)	<u>Variance</u> - (3,453) 3,453			
*Benchmark  RECURRING VARIANCES	\$300.00	MTD ACTUAL	MTD BUDGET	MTD VARIANCE	<u>YTD</u> ACTUAL	<u>YTD</u> BUDGET	<u>YTD</u> VARIANCE

TIMING VARIANCES

ALL OTHER VARIANCES

ACCOUNT NAME: Training 400 (400) 183 1,400 (1,217)

We had budgeted for training in November for volunteers, but there were no sessions to

attend.

		USSU AC	COUNTABILITY	REPORT						
Dept: Fin. Stmt Date: Completed By:	Louis' November 2024 Morgan Billard									
For the Month: Revenue Expenses Net Income				Actual 183,259 161,482 21,777	Budget 125,417 147,714 (22,297)	Variance 57,842 13,768 44,074				
For the Year: Revenue Expenses Net Income				Actual 838,478 942,419 (103,941)	<u>Budget</u> 779,814 915,080 (135,266)	Variance 58,664 27,339 31,325				
COS Bottled Beer	-	Actual	MONTH Budget 35%	Variance	YEAR TO DATE Actual	Budget \	/ariance -4%			
Draft Food Liquor Non Alcholic Prepared Bev-Loft		30% 36% 25% 32% 35%	44% 40% 21% 55% 30%	-1/% -14% -4% -23% -5%	31% 38% 40% 19% 35% 36%	44% 40% 25% 55% 30%	-6% 0% -6% -20%			
*Benchmark - COS *Benchmark	2% \$750.00	0070	0070	MTD ACTUAL	MTD BUDGET	MTD VARIANCE	0,10	YTD ACTUAL	YTD BUDGET	YTD VARIANCE
RECURRING VARIANCES										
TIMING VARIANCES										
ALL OTHER VARIANCES										
	Sales Bottled Beer of budget for November. This is due to the Inumber of beer sales for a November f		sting this years	35,375	9,647	25,728		163,419	138,849	24,570
	Sales Draft Beer e under for the month of November. For ts that hopefully will increase this line.	term two we h	ave brought in	16,679	17,644	(965)		77,077	87,795	(10,718)
ACCOUNT NAME: Food sales are ahead of budg which resulted in large caterin	Sales Food get for November. The bulk of our holida ng bills.	y parties occu	red this month	91,464	65,499	25,965		417,351	368,669	48,682
ACCOUNT NAME: Liquor sales are ahead of buc partys that were hosted this m	Sales Liquor dget for November. This is the result of a lonth.	large number	of holiday	19,205	17,888	1,317		76,704	93,357	(16,653)
	Sales Non Alc shead of budget for November. We have r and are looking for ways to increase th			5,645	3,443	2,202		30,959	20,850	10,109
ACCOUNT NAME: Special event revenue is bette student group rentals that occ	Special Event Revenue er than budgeted for November. This is cured throughout the month.	due to a large	number of non-	8,800	4,500	4,300		36,325	26,000	10,325
	Prepared Beverage Sales under budget for November. Louis' Loft d beverage program and the space outs			5,172	5,996	(824)		33,972	36,634	(2,662)
ACCOUNT NAME: Bank charges are over budge rented for Griffiths stadium into	Bank Charges t for November. This is because we con to November.	tinued to used	the pinpads we	2,979	1,800	1,179		15,048	11,760	3,288
	COS Draft Beer 4% better than budget for November. Approduct have kept our costs on this line I		ng and proper	5,004	7,763	(2,759)		29,274	38,630	(9,356)
ACCOUNT NAME: Cost of sale on food is 4% bet costs which significantly helps	COS Food tter than budget for November. Our cate is this line.	ring menus ho	ld very good	32,862	26,200	6,662		165,960	147,468	18,492
previous month. Louis' manag	COS Liquor  It for November. This is due to an invent gement has made changes to how liquo nventory management practices.			4,863	3,756	1,107		14,521	21,859	(7,338)
	COS Non Alc r than budget for this line. Our non-alc p g of these prodcuts positivly impacts this		the board hold	1,833	1,894	(61)		10,798	11,468	(670)
at our current product pricing	COS Prepared Beverage ge is over budget for November by 5%. and waste to hold better cost on this line o should get this line back on track.			1,796	1,799	(3)		12,074	10,990	1,084
	Depreciation dget for November. This is due to purch speaker system in Louis' Loft and new a			2,633	1,796	837		11,419	12,572	(1,153)
	Equipment & Equip Maint.  lent maintenance is under budget for Not ting equipment and did not need to pure onth.			378	2,500	(2,122)		5,509	14,100	(8,591)
						,				

863

2,200

(1,337)

4,219

9,600

(5,381)

ACCOUNT NAME:

Promotions

Louis' promotions are under budget for November. The in house promotions that we ran have minimal costs and we did not give away much for promotional pricing or prizes to customers.

ACCOUNT NAME:	Repairs & Maint	409	1,200	(791)	6,210	6,400	(190)
Louis' is under budget in No many expenditures under th	vember on our building repairs and maintenace. We did not have very is budget line.						
ACCOUNT NAME:	Salaries Wages and Benefits	66,789	67,975	(1,186)	436,885	403,579	33,306
	penefits are under budget for November. Efficient scheduling of staff for ess this month greatly impacted this line.						
ACCOUNT NAME: likely because of changes in busier.	Utilities weather and an increase in utility usage due to overall business being	14,757	12,096	2,661	80,411	82,321	(1,910)

ACCOUNT NAME: Equipment and Maintence
Equipment and Maintence is over budget for the month of November. This was for equipment that

ACCOUNT NAME: Salaries/Wages
Salaries and wages are over budget for November. This is due to a higher number of events that

was rented from PR Productions for an event that was then billed back to the client.

required sound and lighting technicians for this month.

Dept: Fin. Stmt Date: Completed By: Louis' Entertainment November 2024 Morgan Billard Budget 5,500 4,776 For the Month: Actual Variance 7,980 7,493 2,480 2,717 Revenue Expenses Net Income 724 487 (237)Budget 24,500 <u>Variance</u> (6,516) For the Year: Actual 17,984 Revenue Expenses 16,321 23,032 (6,711) Net Income 1,663 1,468 195 MTD VARIANCE YTD ACTUAL YTD BUDGET \*Benchmark \$750.00 MTD ACTUAL MTD BUDGET YTD VARIANCE RECURRING VARIANCES **TIMING VARIANCES** Backline Rental (Tech Fees ACCOUNT NAME: 7.980 17,070 16,500 570 3.500 4,480 Tech fees fees for the month of November are ahead of budget, but billing for tech fees for three events was missed which will result in that revenue appearing on a future month. **ALL OTHER VARIANCES** ACCOUNT NAME: 8,000 (7,086)2.000 (2,000)914 Ticket Sales Louis' did not host any of its own events that required ticket sales for the month of November. ACCOUNT NAME: Entertainment Live 6,900 1,700 (1,700)500 (6,400) $\label{lower_lower_lower} \mbox{Louis' did not host any events in } \overline{\mbox{November that required us to hire external entertainment.}}$ 

3,733

3,625

150

2,500

3,583

1,125

4,210

10,100

1,050

12,900

3,160

(2,800)

 Dept:
 Stud. Crew/Safewalk

 Fin. Stmt Date:
 November 2024

 Completed By:
 Jason Kovitch

For the Month:	<u>Actual</u>	Budget	<u>Variance</u>
Revenue	6,129	4,995	1,134
Expenses	8,596	7,718	878
Net Income	(2,467)	(2,723)	256

 For the Year:
 Actual
 Budget
 Variance

 Revenue
 21,076
 19,138
 1,938

 Expenses
 35,102
 35,301
 (199)

 Net Income
 (14,026)
 (16,163)
 2,137

*Benchmark	\$300.00	MTD ACTUAL	MTD BUDGET	MTD VARIANCE	<u>YTD</u> ACTUAL	YTD BUDGET	YTD VARIANCE
RECURRING VARIANCES							
TIMING VARIANCES							
ALL OTHER VARIANCES							
ACCOUNT NAME: Revenues were over budget in required Student Crew staff.	Student Crew Revenue November as we had the Imaginus Poster Sale, which	6,129	4,995	1,134	21,076	19,138	1,938
ACCOUNT NAME:	Salaries/Wages	7,396	6,371	1,025	26,604	24,411	2,193

Wages were over budget as more staff was needed for the Imaginus Poster Sale.

 Dept:
 Stud. Governance

 Fin. Stmt Date:
 November 2024

 Completed By:
 Moses Ahiabu

 For the Month:
 Actual
 Budget
 Variance

 Revenue
 0
 0
 0

 Expenses
 20,713
 30,818
 (10,105)

 Net Income
 (20,713)
 (30,818)
 10,105

 For the Year:
 Actual
 Budget
 Variance

 Revenue
 0
 0
 0

 Expenses
 142,818
 167,989
 (25,171)

 Net Income
 (142,818)
 (167,989)
 25,171

Net Income			(142,818)	(167,989)	25,171)			
*Benchmark		500	MTD ACTUAL	MTD BUDGET	MTD VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE
RECURRING VARIANCES						1		
TIMING VARIANCES								
ACCOUNT NAME:	Projects-Exec		325	3,708	(3,383)	5,592	18,956	(13,364)
There were only a few projects which didn't require additional able to utilize existing inventor	funding, as we were							
ACCOUNT NAME: We participated in CASA Advo	Development-Exec		2,984	5,500	(2,516)	9,919	6,100	3,819
hotels booked using points. Or year-to-date, mainly because to SUDS conferences, budgeted took place earlier in May and A	the Studentcare and for November,							
ACCOUNT NAME:	Meeting Expense-Exec		0	550	(550)	434	1,800	(1,366)
The executives had a lot of me but we didn't incure any exper								
ACCOUNT NAME:	Projects Events-Stud Gov		0	600	(600)	2,666	3,400	(734)
We didn't host any events in N	ovember that requires funding							
ACCOUNT NAME:	Sponsorship-Exec		0	1,000	(1,000)	4,000	7,000	(3,000)
We granted executives sponsor but requests for reimbursement								
ACCOUNT NAME:	Socials-USC		0	800	(800)	1,418	2,800	(1,382)
We didn't have any USC socia	Il in November due to the AGM							
ALL OTHER VARIANCES						]		

 Dept:
 Stud. Grants

 Fin. Stmt Date:
 November 2024

 Completed By:
 Moses Ahiabu

 For the Month:
 Actual
 Budget
 Variance

 Revenue
 714
 600
 114

 Expenses
 3,554
 8,000
 (4,446)

 Net Income
 (2,840)
 (7,400)
 4,560

 For the Year:
 Actual
 Budget
 Variance

 Revenue
 5,880
 9,100
 (3,220)

 Expenses
 15,642
 40,000
 (24,358)

 Net Income
 (9,762)
 (30,900)
 21,138

*Benchmark	\$500.00		MTD ACTUAL	MTD BUDGET	MTD VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE
RECURRING VARIANCES								
TIMING VARIANCES								
ACCOUNT NAME: We approved a lot of funding a	Grants-Campus Clubs		3,525.00	7,500.00	(3,975)	10,43	32,000	(21,563)
but only a few groups requeste		 1				ı	ı	
ALL OTHER VARIANCES								

 Dept:
 USSU Services

 Fin. Stmt Date:
 November 2024

 Completed By:
 Jason Kovitch

our Holiday Market vendors.

For the Month:	<u>Actual</u>	Budget	<u>Variance</u>
Revenue	2,921	4,185	(1,264)
Expenses	7,884	9,277	(1,393)
Net Income	(4,963)	(5,092)	129

 For the Year:
 Actual
 Budget
 Variance

 Revenue
 15,455
 15,504
 (49)

 Expenses
 55,059
 57,962
 (2,903)

 Net Income
 (39,604)
 (42,458)
 2,854

*Benchmark	\$500.00	MTD ACTUAL	MTD BUDGET	MTD VARIANCE	<u>YTD</u> <u>ACTUAL</u>	YTD BUDGET	YTD VARIANCE
RECURRING VARIANCES							
TIMING VARIANCES							
ACCOUNT NAME: This line is under budget as w not receive an invoice.	Office & General ve were slated to renew our point of sale license this month but did	-	1,500	(1,500)	483	1,925	(1,442)
ALL OTHER VARIANCES							
ACCOUNT NAME: Table rentals are under for the	Table Rentals e month with the only paid clients being Student Recruitment and	2,575	4,000	(1,425)	12,375	13,100	(725)

Dept: XL Design November 2024 Fin. Stmt Date: Completed By: Jason Kovitch For the Month: <u>Actual</u> **Budget** <u>Variance</u> 24,149 Revenue 35,027 10,878 Expenses 26 404 26 588 (184)11,062 Net Income 8,623 (2,439)For the Year: <u>Actual</u> <u>Budget</u> <u>Variance</u> 269,735 240,196 29,539 Expenses 217,308 213,236 4.072 52,427 26,960 25,467 **Net Income** <u>YTD</u> <u>MTD</u> MTD <u>MTD</u> **YTD YTD** ACTUAL \*Benchmark \$500.00 ACTUAL BUDGET **VARIANCE BUDGET VARIANCE RECURRING VARIANCES TIMING VARIANCES** ACCOUNT NAME: 806 4.400 **Equipment Maintenance** 300 506 1.698 (2,702)This line is over budget due to a recode of an invoice from September. ACCOUNT NAME: Office & General 63 1,600 (1,537)1,719 2,665 (946)This line is under budget for the month as we had budgeted for the renewal of our point of sale license, but have not been invoiced. ACCOUNT NAME: 480 Outsourcing Expense 46 213 (167)11.724 11 244 Outsourcing expenses are low for the month as a percentage of sales as costs were incurred in October for jobs we billed in November. **ALL OTHER VARIANCES** ACCOUNT NAME: Colour Copier Revenue 21,245 12,644 8,601 155,242 113,875 41,367 Copier revenue is well over budget due to large jobs from the Bookstore as well as the SORC. Other than these larger jobs there were close to 200 other jobs that made up the revenue in the month.

1,653

902

873

2,465

88

1,658

266

323

627

3,161

139

2,388

1,387

579

246

(696)

(51)

(730)

12,129

1,991

2,520

38,729

943

21,168

14,055

1,709

4,577

28,470

1,892

26,217

(1,926)

282

(2,057)

10,259

(949)

(5,049)

costs are right in line.

ACCOUNT NAME:

Laminating Expense

Laminating expenses are under budget due to efficiency with product on the jobs that were printed in the month.

ACCOUNT NAME:

Plotter Expense

Plotter expenses are under for the month. This is due in part to the types of jobs printed in the

Outsourcing Revenue

Banner Stand Expense

Copier Expense Service

Click charges were low for month due to the types of jobs printed. For the year to date these

This line is over budget due to 6 hours of design for the SORC.

Outsourcing is over budget as we had a large job for North Pro Sports that had to be sent out.

Typesetting Design Revenue

Banner stand expense are slightly over budget for the month due to an inventory correction from

ACCOUNT NAME:

ACCOUNT NAME:

ACCOUNT NAME:

a previous month.

ACCOUNT NAME:

month and in inventory correction.